

Common Advice Performance Management Framework Summary 2017/18

North Ayrshire Council



The Common Advice Performance Management Framework (CAPMF) has been developed in consultation with local authorities and other key stakeholders. It aims to measure key performance indicators for welfare and money advice services funded by local authorities on both an in-house and commissioned basis.

This is a summary of the key findings from the data returns for 2017/18 for the CAPMF for North Ayrshire Council.

This is the first year in which the data has been collected in relation to both welfare and money advice services. In the previous three iterations, covering 2014/15 through to 2016/17, the data covered money advice only. As such, trends will continue to be identified at both local and national levels for indicators concerning money advice, and future iterations will allow for the same in relation to welfare rights advice.

The information received from individual local authorities has been collated in order to produce a Scotland-wide analysis reflecting the significant impact of welfare and money advice services at a national level. This should be considered in conjunction with this local summary.

The key findings are detailed below:



Services, Investment and Volume			
Ref	Indicator	2017/18	Scotland 2017/18
C1	Number of services in the LA area	1	
	In-House		
	Money advice	0	5
	Welfare rights	1	12
	Combined	0	15
	External		
	Money advice	0	13
	Welfare rights	0	6
	Combined	0	66
	Case management system/s	CareFirst	-
I1	Number of FTE staff		
	In-House	23	486
	External	0	386
	Number of Volunteer FTE staff		
	In-House	-	0
External	0	412	
I2	Local Authority Funding		
	In-House	£798,297	£13.93m
	External	£0	£11.83m
	Other Sources of Funding		
	Scottish Legal Aid Board	£0	£1,529,249
	Scottish Government	£0	£257,467
	Big Lottery Fund	-	£44,759
European Social Fund	£0	£517,349	
A1	Volume		
	Contacts	4453	222,530
	Total Clients	5209	161,428
	New Clients	4453	94,336
	Contacts by channel		
	Face-to-face	-	138,771
	Telephone	2474	72,999
Email	324	15,948	
Web	-	2,051	
Webchat	-	0	

Services, Investment and Volume			
Ref	Indicator	2017/18	Scotland 2017/18
A1	Referrals		
	Self-referral	1558	67,313
	Local authority:		
	Housing	37	2,924
	Social Services	1957	6,933
	Revenues	-	1,946
	Employability	-	932
	Other	-	14,060
	Primary Health Care	95	11,179
	Third Sector	170	4,679
	Other	626	9,722
	Open SNSIAP cases		
	Type I	-	3,959
	Type II	1641	27,117
	Type III	666	7,505
	Closed SNSIAP cases		
	Type I	2006	9,796
	Type II	2447	33,046
	Type III	-	4,877
	First reason for contacting agency		
	Benefit Overpayment	-	992
	Council Tax arrears	-	1964
	Credit, store and charge card debts	-	1767
	Catalogue debts	-	492
	PPI	-	106
	Payday Loan /High cost credit	-	476
	Unsecured personal loan	-	1026
	Bank and Building society overdrafts	-	528
	Mortgage arrears	-	515
	Rent arrears	-	3069
Help with appealing welfare benefit decision	-	5433	
Assistance with making initial benefit application	-	9467	
Sanctioned	-	317	
Benefits entitlement check	-	12162	
Issue relating to right to reside	-	185	
Seeking to access other funds (i.e. grants)	-	1415	
Other (Please specify)	-	11051	

Client Demographics				
Ref	Demographic	Categories	2017/18	Scotland
C2	Sex	Male	544	54881
		Female	816	68109
		Don't know	0	26648
	Age	0-15	1	673
		16-24	78	7735
		25-34	119	19714
		35-44	168	16381
		45-59	372	29144
		60-74	165	22774
		75+	164	13408
Not Recorded		-	29031	
Ethnicity	White	904	87555	
	Any Mixed or Multiple Ethnic Groups	3	2073	
	Asian, Asian Scottish or Asian British	4	2038	
	African	2	401	
	Caribbean or Black	0	938	
	Other Ethnic Group	5	1305	
	Not Recorded	151	43064	
Disability or long-term condition	Yes	1064	43318	
	No	199	41590	
	Not Recorded	97	16995	
Income	£6,000 or less	392	13678	
	£6,001-£10,000	351	12816	
	£10,001-£15,000	249	9983	
	£15,001-£20,000	148	5994	
	£20,001-£25,000	69	2769	
	£25,001-£30,000	66	1459	
	£30,001-£40,000	41	929	
	Over £40,000	44	501	
	Not Recorded	-	42990	
Economic Status	Self employed	4	1872	
	Employed full time	40	10569	
	Employed part time	34	8463	
	Looking after the home or family	80	4209	
	Permanently retired from work	301	11837	
	Unemployed and seeking work	40	8749	
	At school	-	751	
	In further / higher education	14	995	
	Gov't work or training scheme	4	99	
	Permanently sick or disabled	837	16387	
	Unable to work because of short-term illness or injury	-	14516	
	Other	6	3020	
	Don't know	-	54568	

Client Demographics				
Ref	Demographic	Categories	2017/18	Scotland
C2	Housing Tenure	Owner occupied	349	13766
		Social rented	663	33282
		Private rented	189	9102
		Other	124	8037
		Don't know	4	39336
	Household Composition	Single adult (non-pensioner)	563	33285
		Single pensioner	-	2245
		Single parent (one or more children)	137	10532
		Family (two adults, and one or more children)	109	10097
		Adult family (two or more non-pensioners, and no children)	191	13333
		Older adult family (contains at least one pensioner)	-	4771
		Don't know	66	41346

Money Advice Indicators						
Ref	Indicator	2014/15	2015/16	2016/17	2017/18	Scotland 2017/18
C3	Amount of debt owed by client	£11,173,600	£744,521	£5,252,160.58		£204m
	Benefit Overpayment	n/a	-	£203,430.78	-	£9.3m
	Council Tax Arrears	n/a	-	£254,543.67	-	£21.8m
	Utility Arrears	n/a	-	£35,138.81	-	£3.6m
	Credit, Store and Charge debts	n/a	-	£641,016.82	-	£39m
	Catalogue	n/a	-	£74,215.28	-	£4.4m
	Unsecured Personal Loan	n/a	-	£0.00	-	£30.1m
	Payday Loan High cost credit	n/a	-	£32,049.12	-	£4m
	Overdrafts	n/a	-	£49,004.30	-	£5.3m
	Mortgage arrears	n/a	-	£566,504.01	-	£30.4m
	Rent Arrears	n/a	-	£49,563.94	-	£9.4m
	Rent to own	n/a	-	£0	-	£3m
	Others ²	n/a	-	£3,346,693.85	-	£43.7m
OP1.1	Breakdown of debt strategy agreed with client					
	Sequestration	56	4	13	-	1800
	Debt Arrangement Scheme	5	3	2	-	740
	Trust Deed	0	-	2	-	121
	Awaiting sequestration	23	2	16	-	276
	Token payments	37	16	26	-	1736
	Pro rata offers	8	8	33	-	2190
	Moratorium	0	-	18	-	411
	Debt written off	7	4	320	-	412
	Repayment plan	0	-	0	-	1752
	Nil Payments/Offer	n/a	-	0	-	593
	Consolidation Loan	n/a	-	0	-	41
	Mortgage to rent/Shared equity	n/a	-	0	-	67
Did not agree a debt strategy	n/a	14	29	-	2883	
Still awaiting outcome	n/a	36	-	-	1244	
Other: please specify ³	41	37	14	-	-	

2 Includes household debts, doorstep etc.

3 Includes benefit deductions.

Money Advice Indicators

Ref	Indicator	2014/15	2015/16	2016/17	2017/18	Scotland 2017/18
OC1	Financial gain (relating to money advice) ⁴					
	Verified	-	-	-	£8,668,812.97	£317.7m
	Unverified	-	-	-	-	£85.8m

Welfare Rights Advice Indicators			
Ref	Indicator	2017/18	Scotland 2017/18
OP2 ⁵ , OP3, OC1	Disability Living Allowance		
	No. claims	-	1,720
	No. awards made/maintained	48	1,259
	Financial gain from awards made/maintained	£201,703.24	£5,551,809
	No. Mandatory Reconsiderations (MRs)	-	271
	No. appeals	16	337
	No. MRs/appeals won	8	163
	No. MRs/appeals lost	1	137
	Financial gain from MRs/appeals	£32,573.16	£1,119,251
	Personal Independence Payment		
	No. claims	-	11,765
	No. awards made/maintained	247	7,837
	Financial gain from awards made/maintained	£1,373,269.83	£63,143,269
	No. Mandatory Reconsiderations (MRs)	-	2,457
	No. appeals	374	4,646
	No. MRs/appeals won	174	2,474
	No. MRs/appeals lost	84	1,516
	Financial gain from MRs/appeals	£982,324.49	£14,103,398
	Attendance Allowance		
	No. claims	-	5,158
	No. awards made/maintained	203	4,707
	Financial gain from awards made/maintained	£880,925.72	£18,330,956
	No. Mandatory Reconsiderations (MRs)	-	202
	No. appeals	7	45
	No. MRs/appeals won	1	65
	No. MRs/appeals lost	1	35
	Financial gain from MRs/appeals	£5,385.40	£584,332
	Severe Disablement Allowance		
No. claims	-	67	
No. awards made/maintained	0	5	
Financial gain from awards made/maintained	£0	£280,720	
No. Mandatory Reconsiderations (MRs)	-	10	
No. appeals	0	9	
No. MRs/appeals won	0	7	
No. MRs/appeals lost	0	1	
Financial gain from MRs/appeals	£0	£78,313	
Industrial Injuries Disablement Benefit			
No. claims	-	53	
No. awards made/maintained	1	5	
Financial gain from awards made/maintained	£4,838.40	£19,030	
No. Mandatory Reconsiderations (MRs)	-	18	
No. appeals	2	19	
No. MRs/appeals won	1	5	
No. MRs/appeals lost	0	10	
Financial gain from MRs/appeals	£0	£12,878.81	

5 OP2 include Helpdesk advice and completed cases which include mandatory revisions.

Welfare Rights Advice Indicators				
Ref	Indicator	2017/18	Scotland 2017/18	
OP2, OP3, OC1	Carers Allowance			
	No. claims	-	1,395	
	No. awards made/maintained	87	1,190	
	Financial gain from awards made/maintained	£224,339.91	£2,888,922	
	No. Mandatory Reconsiderations (MRs)	-	16	
	No. appeals	1	5	
	No. MRs/appeals won	0	6	
	No. MRs/appeals lost	0	3	
	Financial gain from MRs/appeals	£0	£65,003	
	Sure Start Maternity Grant			
	No. claims	-	40	
	No. awards made/maintained	1	24	
	Financial gain from awards made/maintained	£500	£40,148	
	No. Mandatory Reconsiderations (MRs)	-	1	
	No. appeals	0	1	
	No. MRs/appeals won	0	0	
	No. MRs/appeals lost	0	1	
	Financial gain from MRs/appeals	£0	£0	
	Employment Support Allowance			
	No. claims	-	7,808	
	No. awards made/maintained	354	4,853	
	Financial gain from awards made/maintained	£1,615,759.46	£29,695,875	
	No. Mandatory Reconsiderations (MRs)	-	2,788	
	No. appeals	251	4,073	
	No. MRs/appeals won	150	2,407	
	No. MRs/appeals lost	45	1,204	
	Financial gain from MRs/appeals	£725,484.97	£14,167,381	
	Funeral Expenses			
No. claims	-	44		
No. awards made/maintained	2	30		
Financial gain from awards made/maintained	£3,340	£47,948		
No. Mandatory Reconsiderations (MRs)	-	4		
No. appeals	0	6		
No. MRs/appeals won	0	1		
No. MRs/appeals lost	0	0		
Financial gain from MRs/appeals	£0	£584		
Scottish Welfare Fund				
No. claims	-	1,803		
No. awards made/maintained	28	1,280		
Financial gain from awards made/maintained	£24,773.81	£1,055,087		
No. Mandatory Reconsiderations (MRs)	-	58		
No. appeals	0	4		
No. MRs/appeals won	0	10		
No. MRs/appeals lost	0	11		
Financial gain from MRs/appeals	£0	£10,237		

Welfare Rights Advice Indicators				
Ref	Indicator	2017/18	Scotland 2017/18	
OP2, OP3, OC1	Cold Weather Payments and Winter Fuel Payments			
	No. claims	-	29	
	No. awards made/maintained	0	20	
	Financial gain from awards made/maintained	£0	£11,670	
	No. Mandatory Reconsiderations (MRs)	-	1	
	No. appeals	0	0	
	No. MRs/appeals won	0	1	
	No. MRs/appeals lost	0	0	
	Financial gain from MRs/appeals	£0	£200	
	Discretionary Housing Payments			
	No. claims	-	915	
	No. awards made/maintained	63	773	
	Financial gain from awards made/maintained	£74,802.79	£796,242	
	No. Mandatory Reconsiderations (MRs)	-	30	
	No. appeals	0	4	
	No. MRs/appeals won	0	3	
	No. MRs/appeals lost	0	0	
	Financial gain from MRs/appeals	£0	£89,541	
	Universal Credit			
	No. claims	-	1,541	
	No. awards made/maintained	20	543	
	Financial gain from awards made/maintained	£107,493.43	£2,460,408	
	No. Mandatory Reconsiderations (MRs)	-	349	
	No. appeals	1	78	
	No. MRs/appeals won	0	36	
	No. MRs/appeals lost	0	31	
	Financial gain from MRs/appeals	£0	£333,571	
	Contributory Benefits			
No. claims	-	108		
No. awards made/maintained	1	230		
Financial gain from awards made/maintained	£3,099.45	£1,194,341		
No. Mandatory Reconsiderations (MRs)	-	33		
No. appeals	0	17		
No. MRs/appeals won	0	10		
No. MRs/appeals lost	0	1		
Financial gain from MRs/appeal	£0	£293,650		
Child Benefit				
No. claims	-	307		
No. awards made/maintained	18	237		
Financial gain from awards made/maintained	£27,074.25	£36,397		
No. Mandatory Reconsiderations (MRs)	-	38		
No. appeals	0	10		
No. MRs/appeals won	0	4		
No. MRs/appeals lost	0	0		
Financial gain from MRs/appeals	£0	£36,355		

Welfare Rights Advice Indicators				
Ref	Indicator	2017/18	Scotland 2017/18	
OP2, OP3, OC1	Child Tax Credit			
	No. claims	-	600	
	No. awards made/maintained	39	483	
	Financial gain from awards made/maintained	£181,259.08	£2,823,786	
	No. Mandatory Reconsiderations (MRs)	-	160	
	No. appeals	3	31	
	No. MRs/appeals won	1	28	
	No. MRs/appeals lost	0	25	
	Financial gain from MRs/appeals	£9,608.76	£400,645	
	Maternity Allowance			
	No. claims	-	39	
	No. awards made/maintained	1	26	
	Financial gain from awards made/maintained	£7,990.96	£162,140	
	No. Mandatory Reconsiderations (MRs)	-	43	
	No. appeals	0	10	
	No. MRs/appeals won	0	0	
	No. MRs/appeals lost	0	0	
	Financial gain from MRs/appeals	£0	£0	
	State Pension			
	No. claims	-	220	
	No. awards made/maintained	5	128	
	Financial gain from awards made/maintained	£38,539.91	£898,329	
	No. Mandatory Reconsiderations (MRs)	-	2	
	No. appeals	0	0	
	No. MRs/appeals won	0	1	
	No. MRs/appeals lost	0	0	
	Financial gain from MRs/appeals	£0	£77,576	
	Pension Credit			
No. claims	-	1,594		
No. awards made/maintained	144	1,518		
Financial gain from awards made/maintained	£606,564.46	£5,688,937		
No. Mandatory Reconsiderations (MRs)	-	65		
No. appeals	0	10		
No. MRs/appeals won	0	24		
No. MRs/appeals lost	0	10		
Financial gain from MRs/appeals	£0	£171,245		
Bereavement Benefits				
No. claims	-	124		
No. awards made/maintained	5	81		
Financial gain from awards made/maintained	£12,279.3	£444,002		
No. Mandatory Reconsiderations (MRs)	-	1		
No. appeals	0	3		
No. MRs/appeals won	0	0		
No. MRs/appeals lost	0	2		
Financial gain from MRs/appeals	£0	£5,600		

Welfare Rights Advice Indicators			
Ref	Indicator	2017/18	Scotland 2017/18
	Other		
	No. claims	-	20,395
	No. awards made/maintained	484	14,264
	Financial gain from awards made/maintained	£1,176,435.70	£52,638,347
	No. Mandatory Reconsiderations (MRs)	-	1,115
	No. appeals	9	377
	No. MRs/appeals won	9	346
	No. MRs/appeals lost	0	134
	Financial gain from MRs/appeals	£22,096.51	£1,471,74

Softer Outcomes			
Ref	Indicator	2017/18	Scotland 2017/18
OC2	Number of service users self-reporting improved health and wellbeing as a direct result of getting advice/support from the service		
	I've been feeling more relaxed		
	Agree	-	1,154
	Disagree	-	0
	I've been feeling physically better		
	Agree	-	177
	Disagree	-	89
	I've been feeling better about myself		
	Agree	-	1,390
	Disagree	-	20
	I've been feeling more optimistic about the future		
	Agree	-	285
Disagree	-	15	
I've been getting on better with others			
Agree	-	185	
Disagree	-	10	
OC3	Number of service users self-reporting improved capacity and ability to cope as a direct result of getting advice/support from the service		
	I am thinking more clearly		
	Agree	-	295
	Disagree	-	5
	I feel more in control of my life		
	Agree	-	300
	Disagree	-	0
	I am more able to make decisions		
	Agree	-	1,277
	Disagree	-	14
	I am more able to cope with day to day issues/problems		
	Agree	-	281
Disagree	-	19	
I know when to seek support and where to get it			
Agree	-	433	
Disagree	-	0	

Softer Outcomes			
Ref	Indicator	2017/18	Scotland 2017/18
OC4	Number of service users self-reporting increased financial stability and resilience as a direct result of getting advice/ support from the service		
	I recognise when I need help to sort out my money		
	Agree	-	300
	Disagree	-	0
	I am confident that I am getting all the benefits/help to which I am legally entitled		
	Agree	-	294
	Disagree	-	16
	I know how much money I have to spend		
	Agree	-	290
	Disagree	-	10
	I can better manage my money		
	Agree	-	1,303
	Disagree	-	6
	I would be better able to cope if I had an unexpected expense		
Agree	-	147	
Disagree	-	17	