## Common Advice Performance Management Framework Summary 2017/18

## Perth and Kinross Council









The Common Advice Performance Management Framework (CAPMF) has been developed in consultation with local authorities and other key stakeholders. It aims to measure key performance indicators for welfare and money advice services funded by local authorities on both an in-house and commissioned basis.

This is a summary of the key findings from the data returns for 2017/18 for the CAPMF for Perth & Kinross Council.

This is the first year in which the data has been collected in relation to both welfare and money advice services. In the previous three iterations, covering 2014/15 through to 2016/17, the data covered money advice only. As such, trends will continue to be identified at both local and national levels for indicators concerning money advice, and future iterations will allow for the same in relation to welfare rights advice.

The information received from individual local authorities has been collated in order to produce a Scotland-wide analysis reflecting the significant impact of welfare and money advice services at a national level. This should be considered in conjunction with this local summary.

The key findings are detailed below:



	Services, Investment and Volume				
Ref	Indicator	2017/18	Scotland 2017/18		
C1	Number of services in the LA area In-House Money advice Welfare rights Combined External Money advice Welfare rights Combined Case management system/s	0 1 0 1 0 1 0 AIS, SWIFT Social Work database, CASTLE	5 12 15 13 6 6 66		
l1	Number of FTE staff In-House External Number of Volunteer FTE staff In-House External	7 5.5 0 5	486 386 0 412		
12	Local Authority Funding In-House External Other Sources of Funding Scottish Legal Aid Board Scottish Government Big Lottery Fund European Social Fund Gannochy Trust MacMillan Trust	£208,979 £207,089  £94,510 £18,000 £32,361	£13.93m £11.83m £1,529,249 £257,467 £44,759 £517,349		
	Volume <sup>2</sup> Contacts Total Clients New Clients	5836 652 3492	222,530 161,428 94,336		
A1	Contacts by channel Face-to-face Telephone Email Web Webchat	1001 2124 1377 360 0	138,771 72,999 15,948 2,051 0		

<sup>1</sup> Internal: Perth & Kinross Welfare Rights Team; External: Perth Citizens Advice Bureau

<sup>2</sup> Includes partial data due to a change in reporting systems.

	Services, Investment and Volume				
Ref	Indicator	2017/18	Scotland 2017/18		
	Referrals Self-referral Local authority:	1565	67,313		
	Housing Social Services Revenues Employability	120 481 219 0	2,924 6,933 1,946 932		
	Other Primary Health Care Third Sector Other	0 1 147 325	14,060 11,179 4,679 9,722		
	Open SNSIAP cases Type I Type II Type III Closed SNSIAP cases Type I Type II	- 300 - - 352	3,959 27,117 7,505 9,796 33,046		
A1	First reason for contacting agency Benefit Overpayment Council Tax arrears Credit, store and charge card debts Catalogue debts PPI Payday Loan /High cost credit Unsecured personal loan Bank and Building society overdrafts Mortgage arrears Rent arrears Help with appealing welfare benefit decision Assistance with making initial benefit application Sanctioned Benefits entitlement check Issue relating to right to reside Seeking to access other funds (i.e. grants) Other (Please specify)	- - - - - - - - - - - - - -	4,877  992 1964 1767 492 106 476 1026 528 515 3069 5433 9467 317 12162 185 1415 11051		

	Client Demographics				
Ref	Demographic	Categories	2017/18	Scotland	
	Sex	Male Female Don't know	226 227 199	54881 68109 26648	
	Age	0-15 16-24 25-34 35-44 45-59 60-74 75+ Not Recorded	- 50 103 138 176 70 5 110	673 7735 19714 16381 29144 22774 13408 29031	
	Ethnicity	White Any Mixed or Multiple Ethnic Groups Asian, Asian Scottish or Asian British African Caribbean or Black Other Ethnic Group Not Recorded	411 - 5 - - 1 235	87555 2073 2038 401 938 1305 43064	
	Disability or long-term condition	Yes No Not Recorded	174 219 259	43318 41590 16995	
C2	Income	£6,000 or less £6,001-£10,000 £10,001-£15,000 £15,001-£20,000 £20,001-£25,000 £25,001-£30,000 £30,001-£40,000 Over £40,000 Not Recorded	- - - - - -	13678 12816 9983 5994 2769 1459 929 501 42990	
	Economic Status	Self employed Employed full time Employed part time Looking after the home or family Permanently retired from work Unemployed and seeking work At school In further / higher education Gov't work or training scheme Permanently sick or disabled Unable to work because of short- term illness or injury Other Don't know	32 133 64 16 32 29 - 6 - 85	1872 10569 8463 4209 11837 8749 751 995 99 16387 14516 3020 54568	

	Client Demographics					
Ref	Demographic	Categories	2017/18	Scotland		
	Housing Tenure	Owner occupied Social rented Private rented Other Don't know	74 175 103 57 243	13766 33282 9102 8037 39336		
C2	Household Composition	Single adult (non-pensioner) Single pensioner Single parent (one or more children) Family (two adults, and one or more children) Adult family (two or more non-pensioners, and no children)	135 19 67 96 73	33285 2245 10532 10097 13333		
		Older adult family (contains at least one pensioner) Don't know	16 246	4771 41346		

	Money Advice Indicators					
Ref	Indicator	2014/15	2015/16	2016/17	2017/18	Scotland 2017/18
	Amount of debt owed by client	£7,035,937.73	£7,855,295.47	£8,160,870	£10,162,832	£204m
	Benefit Overpayment	n/a	£268,974.51	£132,592	£321,486	£9.3m
	Council Tax Arrears	n/a	£475,635.66	£615,250	£640,097	£21.8m
	Utility Arrears	n/a	£108,422.36	£84,126	£172,376	£3.6m
	Credit, Store and Charge debts	n/a	£1,246,102	£1,374,729	£1,474,865	£39m
	Catalogue	n/a	£69,462.13	£92,856	£117,956	£4.4m
C3	Unsecured Personal Loan	n/a	£854,738.68	£829,676	£1,214,233	£30.1m
	Payday Loan High cost credit	n/a	£73,841.16	£49,372	£89,064	£4m
	Overdrafts	n/a	£509,788.05	£187,574	£241,557	£5.3m
	Mortgage arrears	n/a	£689,498.99	£957,099	£797,464	£30.4m
	Rent Arrears	n/a	£259,148.49	£366,289	£295,068	£9.4m
	Rent to own	n/a	£80,758.74	£103,239	-	£3m
	Others <sup>3</sup>	n/a	£3,218,924.70	£3,368,068	£4,798,666	£43.7m
	Breakdown of debt strategy agreed with client <sup>4</sup>					
	Sequestration	94	47	50	35	1800
	Debt Arrangement Scheme	28	12	25	21	740
	Trust Deed	1	-	1	-	121
	Awaiting sequestration	0	_	2	_	276
	Token payments	8	4	10	11	1736
	Pro rata offers	6	10	38	2	2190
OP1.1	Moratorium	0	-	-	-	411
OP I.I	Debt written off	5	10	3	17	412
	Repayment plan	0	-	-	-	1752
	Nil Payments/Offers	n/a	-	-	-	593
	Consolidation Loan	n/a	-	-	-	41
	Mortgage to rent/Shared equity	n/a	4	-	-	67
	Did not agree a debt strategy	n/a	-	155	-	2883
	Still awaiting outcome	n/a	-	186	-	1244
	Other: please specify	20	n/a	-	-	-
	Financial gain (relating to money advice)					
OC1	Verified	-	_	_	£5,724,907.49	£317.7m
	Unverified	-	_	-	-	£85.8m

<sup>3</sup> Other include; Business debts, Tax/NI, HP and purchased debt where the original creditor is not known.

<sup>4</sup> Partial data due to changes to the reporting system.

	Welfare Rights Advice Indicators			
Ref	Indicator	2017/18	Scotland 2017/18	
OP2, OP3, OC1	Disability Living Allowance No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals No. MRs/appeals won No. MRs/appeals lost Financial gain from MRs/appeals	- - - 20 14 6 £73,199.60	1,720 1,259 £5,551,809 271 337 163 137 £1,119,251	
	Personal Independence Payment No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals No. MRs/appeals won No. MRs/appeals lost Financial gain from MRs/appeals	- - - - 5 4 1 £19,924	11,765 7,837 £63,143,269 2,457 4,646 2,474 1,516 £14,103,398	
	Attendance Allowance No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals No. MRs/appeals won No. MRs/appeals lost Financial gain from MRs/appeals	- - - 0 0 0 0	5,158 4,707 £18,330,956 202 45 65 35 £584,332	
	Severe Disablement Allowance No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals No. MRs/appeals won No. MRs/appeals lost Financial gain from MRs/appeals	- - - 0 0 0 0	67 5 £280,720 10 9 7 1 £78,313	
	Industrial Injuries Disablement Benefit No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals No. MRs/appeals won No. MRs/appeals lost Financial gain from MRs/appeals	- - - 2 1 1 £971.85	53 5 £19,030 18 19 5 10 £12,878.81	

	Welfare Rights Advice Indicators			
Ref	Indicator	2017/18	Scotland 2017/18	
OP2, OP3, OC1	Carers Allowance No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals No. MRs/appeals won No. MRs/appeals lost Financial gain from MRs/appeals	- - - 0 0 0 0	1,395 1,190 £2,888,922 16 5 6 3 £65,003	
	Sure Start Maternity Grant No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals No. MRs/appeals won No. MRs/appeals lost Financial gain from MRs/appeals	- - - - 103 68 35 £485,833.58	40 24 £40,148 1 1 0 1	
	Employment Support Allowance No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals No. MRs/appeals won No. MRs/appeals lost Financial gain from MRs/appeals	- - 0 0 0 0	7,808 4,853 £29,695,875 2,788 4,073 2,407 1,204 £14,167,381	
	Funeral Expenses No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals No. MRs/appeals won No. MRs/appeals lost Financial gain from MRs/appeals	- - - 0 0 0 0	44 30 £47,948 4 6 1 0	
	Scottish Welfare Fund No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals No. MRs/appeals won No. MRs/appeals lost Financial gain from MRs/appeals	- - 0 0 0 0	1,803 1,280 £1,055,087 58 4 10 11 £10,237	

	Welfare Rights Advice Indicators			
Ref	Indicator	2017/18	Scotland 2017/18	
OP2, OP3, OC1	Cold Weather Payments and Winter Fuel Payments No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals No. MRs/appeals won No. MRs/appeals lost Financial gain from MRs/appeals	- - - 0 0 0 0	29 20 £11,670 1 0 1 0	
	Discretionary Housing Payments No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals No. MRs/appeals won No. MRs/appeals lost Financial gain from MRs/appeals	- - - - 2 2 2 0 £0	915 773 £796,242 30 4 3 0 £89,541	
	Universal Credit No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals No. MRs/appeals won No. MRs/appeals lost Financial gain from MRs/appeals	- - - 0 0 0 0	1,541 543 £2,460,408 349 78 36 31 £333,571	
	Contributory Benefits No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals No. MRs/appeals won No. MRs/appeals lost Financial gain from MRs/appeal	- 0 - 0 0 0 0	108 230 £1,194,341 33 17 10 1	
	Child Benefit No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals No. MRs/appeals won No. MRs/appeals lost Financial gain from MRs/appeals	- - - 3 2 1 £6,883.40	307 237 £36,397 38 10 4 0 £36,355	

	Welfare Rights Advice Indicators			
Ref	Indicator	2017/18	Scotland 2017/18	
	Child Tax Credit No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals No. MRs/appeals won No. MRs/appeals lost Financial gain from MRs/appeals	- - - 0 0 0 0	600 483 £2,823,786 160 31 28 25 £400,645	
	Maternity Allowance No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals No. MRs/appeals won No. MRs/appeals lost Financial gain from MRs/appeals	- - - 0 0 0 0	39 26 £162,140 43 10 0 0	
OP2, OP3, OC1	State Pension No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals No. MRs/appeals won No. MRs/appeals lost Financial gain from MRs/appeals	- - - 0 0 0 0	220 128 £898,329 2 0 1 0	
	Pension Credit No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals No. MRs/appeals won No. MRs/appeals lost Financial gain from MRs/appeals	- - - 0 0 0 0	1,594 1,518 £5,688,937 65 10 24 10 £171,245	
	Bereavement Benefits No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals No. MRs/appeals won No. MRs/appeals lost Financial gain from MRs/appeals	- - - - 8 7 1 £30,629.47	124 81 £444,002 1 3 0 2 £5,600	

Welfare Rights Advice Indicators				
Ref	Indicator	2017/18	Scotland 2017/18	
	Other <sup>5</sup>			
	No. claims	25	20,395	
	No. awards made/maintained	19	14,264	
	Financial gain from awards made/maintained	£20,199.15	£52,638,347	
	No. Mandatory Reconsiderations (MRs)	5	1,115	
	No. appeals	0	377	
	No. MRs/appeals won	3	346	
	No. MRs/appeals lost	2	134	
	Financial gain from MRs/appeals	£1,917.44	£1,471,74	

<sup>5</sup> Our other appeals include the following: Income Support, JSA and HB.

	Softer Outcomes				
Ref	Indicator	2017/18	Scotland 2017/18		
OC2	Number of service users self-reporting improved health and wellbeing as a direct result of getting advice/support from the service  I've been feeling more relaxed    Agree    Disagree I've been feeling physically better    Agree    Disagree I've been feeling better about myself    Agree    Disagree I 've been feeling more optimistic about the future    Agree    Disagree I've been getting on better with others    Agree    Disagree I've been getting on better with others    Agree    Disagree	- - - - -	1,154 0 177 89 1,390 20 285 15 185 10		
OC3	Number of service users self-reporting improved capacity and ability to cope as a direct result of getting advice/support from the service  I am thinking more clearly    Agree    Disagree I feel more in control of my life    Agree    Disagree I am more able to make decisions    Agree    Disagree I am more able to cope with day to day issues/problems    Agree    Disagree I know when to seek support and where to get it    Agree    Disagree	- - - - -	295 5 300 0 1,277 14 281 19 433 0		

	Softer Outcomes				
Ref	Indicator	2017/18	Scotland 2017/18		
	Number of service users self-reporting increased financial stability and resilience as a direct result of getting advice/ support from the service				
	I recognise when I need help to sort out my money Agree Disagree	- -	300 0		
	I am confident that I am getting all the benefits/help to which I am legally entitled				
	Agree	-	294		
OC4	Disagree	-	16		
	I know how much money I have to spend				
	Agree	-	290		
	Disagree	-	10		
	I can better manage my money				
	Agree		4000		
	Disagree	-	1,303		
	I would be better able to cope if I had an	-	6		
	unexpected expense		4.47		
	Agree	-	147		
	Disagree	-	17		