

## **Aberdeenshire Council**









The Common Advice Performance Management Reporting Framework (CAPMRF) has been developed in consultation with local authorities and other key stakeholders. It aims to measure key performance indicators for welfare and money advice services funded by local authorities on both an in-house and commissioned basis. This is a summary of the key findings from the data returns for 2018/19 for the CAPMRF for Aberdeenshire Council.

This is the second year in which the data has been collected in relation to both welfare and money advice services, making it possible to begin to identify changes over time at both local and national levels. Prior to 2017/18, three iterations, covering 2014/15 through to 2016/17, covered money advice only. Therefore, longer term trends can be examined for indicators covering money advice. The information received from individual local authorities has been collated in order to produce a Scotland-wide analysis reflecting the significant impact of welfare and money advice services at a national level. This should be considered in conjunction with this local summary. The key findings are detailed below

## **Key Points:**

- Local authority funding for internal provision has reduced 80% and the number of paid staff
  has reduced 69% from 6.5 FTE staff in 2017/18 to 2 FTE staff in 2018/19. This is a result of
  a restructuring within the internal service meaning that the internal service has the same
  number of paid staff, but there are now 2 FTE staff dedicated to money advice.
- The total number of contacts fell by 62%, and the total clients was much lower (74% lower) than the previous year, however new clients more than trebled from 1,317 to 4,084.
- The first reason for contacting the service was primarily to check benefit entitlements (60%). A total of 1,195 benefit entitlement checks were carried out in 2018/19.
- The proportion of clients with a disability or long-term health condition is low in comparison to Scotland. In 2018/19 24% of clients in Aberdeenshire were recorded as having a disability compared with 54% of clients in Scotland.
- The total amount of debt owed by clients fell by 20% between 2017/18 and 2018/19 and 64% between 2015/16 and 2018/19. The service has worked with partners to focus on money advice, including it in employability programmes for example. As a result, the service has seen clients taking on less debt.
- The total financial gain secured for clients was £11.46 million, increasing 11% since the previous year.
- 281 clients responded to questions on self-reported outcomes and in 98% of the responses to the question's clients agreed with the positive statement.

	Services,	Investment and	d Volume		
		Aberde	enshire	Scotland	Aberdeenshire
Ref	Indicator	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19
C1	Number of services in the LA area In-House     Money advice     Welfare rights     Combined External     Money advice     Welfare rights     Combined  Case management system/s	11 - 12 - 83  AdvicePro (Money Advice), Paper (Welfare), CASTLE, Lisson Grove Benfit check programme	- 14  - 8 <sup>5</sup> CASTLE, Contact Logs, Referrals Database	3 11 15 5 1 65	-100% 0% 0%
l1	Number of FTE staff In-House External Number of Volunteer FTE staff In-House External	6.5 29.1 - 59.8	2.0 25.0 - 25.8	466 443 10 563	-69% -14% -57%
12	Local Authority Funding In-House External Other Sources of Funding Scottish Legal Aid Board Scottish Government Big Lottery Fund European Social Fund Other <sup>6</sup>	£229,000 £871,492 - £20,000 - £297,492	£44,678 £683,317 £0 £0 £146,565 £150,128	£14,753,814 £11,143,981 £771,398 £545,522 £290,094 £459,223 £1,977,490	-80% -22% -100% -51%

<sup>1</sup> Aberdeenshire Money Advice

<sup>2</sup> Aberdeenshire Support and Advice Team

Banff & Buchan CAB, Gordon Rural Action, Here for You Centre, Aberdeen Foyer, People First, Turriff CAB, Southwest CAB, Kincardine and Mearns CAB

<sup>4</sup> Aberdeenshire Support and Advice Team

Banff & Buchan CAB, Gordon Rural Action, Aberdeen Foyer, People First Fraserburgh, Turiff & District CAB, Kincardine & Mearns CAB, South West Aberdeenshire CAB, and Health 4 Work

Other funding includes; Aberdeen Foyer £6,310, Robertson Trust £25,000, Fairer Scotland Fund £20,503, Pension Wise £52,865, Energy Advice £2,300, Welfare Reform Mitigation £7,005, MAS £5,545, ASAP £1,500, CAS Projects £26,940 and Donations £2,160.

	Services,	Investment and	d Volume				
		Aberde	enshire	Scotland	% Change 2017/18 to 2018/19  -62% -74% 210%		
Ref	Indicator	2017/18	2018/19	2018/19	2017/18 to		
	Volume Contacts Total Clients New Clients	24,158 23,677 1,317	9,204 6,223 4,084	307,511 244,637 61,652	-74%		
	Contacts by channel Face-to-face Telephone Email Web Webchat	20,336 1,833 1,989 - -	- - - -	103,407 56,566 22,286 4,739 833			
	Number of benefit entitlement checks carried out	*	1,196	44,416			
	Referrals <sup>8</sup> Self-referral Local authority:	1,885	5,040	77,897	167%		
A1 <sup>7</sup>	Housing Social Services Revenues Employability Other	44 19 - - -	128 1 19 - 88	4,181 8,357 1,264 1,847 6,558	191% -95%		
	Primary Health Care Third Sector Other	8 32 39	450 308 1,012	12,202 5,790 11,972	5525% 863% 2495%		
	Open SNSIAP cases Type I Type II Type III	- 400 46	51 - 18	8,774 20,667 7,885	-100% -61%		
	Closed SNSIAP cases Type I Type II Type III	- 100 16	87 - 40	15,432 25,043 5,210	-100% 150%		

<sup>7</sup> In 2017/18 services reporting for each Volume indicator varies. In 2018/19 some partner agencies were unable to record SNSIAP cases and 1st reason for contacting the service.

<sup>8</sup> In some partner agencies clients were sometimes referred twice and so 2 referrals may have been recorded for 1 client

	Services, Investment and Volume								
		Aberde	enshire	Scotland	Aberdeenshire				
Ref	Indicator	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19				
A1	First reason for contacting agency Benefit Overpayment Council Tax arrears Credit, store and charge card debts Catalogue debts PPI Payday Loan /High cost credit Unsecured personal loan (except payday loans) Bank and Building society overdrafts Mortgage arrears Rent arrears Help with appealing welfare benefit decision Assistance with making initial benefit application Sanctioned Benefits entitlement check Issue relating to right to reside Seeking to access other funds (i.e. grants)	10 25 10 5 - 4 8 17 21 60 133 - - -	- 225 30 - - 11 1 - - 15 46 194 2 2,045 4 418	721 2,189 1,612 666 457 367 1,110 676 337 2,989 3,297 6,271 249 28,582 199 1,461	-100% 800% 200% -100% 175% -88% -100% -100% -75% -65%				
	Seeking to access other funds (i.e.	-	418 410	1,461 25,736					

		Client Demo	graphics			
			Aberde	enshire	Scotland	Aberdeenshire
Ref	Demographic	Categories	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19
	Sex <sup>9</sup>	Male Female Not recorded Prefer not to answer	1,670 2,138 19,869	1,755 2,470 1,286 712	79,041 98,580 39,814 2,330	5% 16% -94%
C2	Age <sup>10</sup>	0-15 16-24 25-34 35-44 45-59 60-64 65-70 71+ Not Recorded Prefer not to answer	- 245 551 742 1,229 * * * 19,489	13 614 696 947 1,641 564 692 141 764 151	803 13,350 26,767 31,774 41,754 20,258 12,890 21,652 38,752 9,365	151% 26% 28% 34%
	Ethnicity <sup>11</sup>	White Any Mixed or Multiple Ethnic Groups Asian, Asian Scottish or Asian British African Caribbean or Black Other Ethnic Group Not Recorded Prefer not to answer	3,539 13 29 9 15 112 19,944	3,436 24 28 9 5 135 1,359 1,227	137,977 951 3,261 1,727 500 1,831 60,983 4,661	-3% 85% -3% 0% -67% 21% -93%
	Disability or long-term condition <sup>12</sup>	Yes No Not Recorded	1,565 633 2,292	1,027 3,221 1,975	60,955 51,966 64,289	-34% 409% -14%
	Income <sup>13</sup>	£6,000 or less £6,001-£10,000 £10,001-£15,000 £15,001-£20,000 £20,001-£25,000 £25,001-£30,000 £30,001-£40,000 Over £40,000 Not Recorded Prefer not to answer	24 25 33 32 17 13 12 4 19,515	95 156 227 92 125 54 68 4,455 951	18,256 13,954 11,306 7,647 3,579 2,324 1,316 640 92,673 4,138	280% 373% 609% 441% 862% 350% 1600% -77%

<sup>9 2017/18</sup> Excludes data from Aberdeenshire Council, Kincardine and Mearns CAB and Gordon Rural Action

<sup>10 2017/18</sup> Excludes data from Aberdeenshire Council

<sup>11 2017/18</sup> Excludes data from Aberdeenshire Council

<sup>12 2017/18</sup> Excludes data from Aberdeenshire Council

<sup>13 2017/18</sup> Excludes data from Aberdeenshire Council, Banff and Buchan CAB and Southwest CAB

		Client Demo	graphics			
			Aberde	enshire	Scotland	Aberdeenshire
Ref	Demographic	Categories	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19
C2	Economic Status <sup>14</sup>	Self employed Employed full time Employed part time Looking after the home or family Permanently retired from work Unemployed and seeking work At school In further/higher education Gov't work or training scheme Permanently sick or disabled Unable to work because of short-term illness or injury Other Not recorded Prefer not to answer	194 680 439 145 625 468 - 41 - 742 52 50 19,929	95 713 854 98 129 183 19 42 14 27 327 75 1,498 2,149	3,477 16,169 13,548 5,116 17,358 18,157 729 1,097 816 26,733 8,114 3,401 80,313 5,734	-51% 5% 95% -32% -79% -61%  2% -96% 529%  50% -92%
	Housing Tenure	Owner occupied Social rented Private rented Temporary accommodation Homeless Other Not recorded Prefer not to answer	1,325 1,203 552 * * 384 19,761	642 938 280 92 183 3,598 490	23,012 54,932 13,782 2,717 1,475 9,619 85,407 6,530	-52% -22% -49% -52% -82%
	Household Composition <sup>15</sup>	Single adult (non-pensioner) Single pensioner Small single parent (1 or 2 children) Large single parent (3 or more children)	761 287 *	849 197 356 38	34,748 4,476 11,406 747	12% -31%
C2		Young single parent (1 adult under 25, and 1 or more children) Family (2 adults, and 1 or more children) Large family (2 adults, and 3 or	* *	46 369 38	556 10,633 1,036	
		more children) Adult family (2 or more non- pensioners, and no children)	360	396	16,485	10%
		Older adult family (contains at least 1 pensioner) Not recorded Prefer not to answer	382 20,193 *	345 3,251 338	6,038 84,338 10,422	-10% -84%

<sup>14 2017/18</sup> Excludes data from Aberdeenshire Council

<sup>15 2017/18</sup> Excludes data from Banff & Buchan CAB

	Money Advice Indicators							
				Aberdeenshi	re		Scotland	Aberdeenshire
Ref	Indicator	2014/15	2015/16	2016/17	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19
C3	Number of clients Total Benefit overpayment Council Tax arrears Utility Arrears Credit, store, and charge card debts Rent to own Catalogue Unsecured personal loan Payday Loan / High Cost Credit Overdrafts Mortgage arrears Rent arrears Others	- - - - - - - -	- - - - - - - -	- - - - - - - - -	1,157 92 197 131 180 - 81 52 42 60 57 89	2,698 92 257 370 315 12 104 146 69 720 29 180 404 <sup>16</sup>	43,593 1,845 5,174 4,055 5,452 455 2,183 3,528 1,694 2,689 674 5,667 10,177	133% 0% 30% 182% 75% 28% 181% 64% 1100% -49% 102% 130%
	Amount of debt owed by client Total Benefit overpayment Council Tax arrears Utility Arrears Credit, store, and charge card debts Rent to own Catalogue Unsecured personal loan Payday Loan / High Cost Credit Overdrafts Mortgage arrears Rent arrears Others		£16,809,998 £276,054 £1,259,760 £233,475 £130,772 £340,732 £3,572,523 £3,613,448 £120,300 £1,130,936 £1,784,052 £317,946 £4,030,000	£11,981,974 £256,478 £677,614 £103,134 £2,207,789 £317,943 £188,133 £1,401,349 £56,394 £284,989 £1,442,026 £496,900 £4,549,224	£7,680,837 £161,946 £622,304 £125,084 £1,996,809 £39,898 £147,521 £1,287,989 £33,943 £172,667 £1,840,349 £179,154 £1,073,172	£6,118,864 £290,902 £632,068 £101,342 £1,343,699 £65,383 £220,238 £1,105,870 £106,459 £291,174 £1,260,172 £203,722 £497,834 <sup>17</sup>	£186,250,137 £6,283,913 £20,075,954 £3,214,671 £34,926,764 £2,015,158 £3,858,004 £23,273,669 £3,306,422 £4,553,239 £17,668,282 £8,197,951 £58,876,109	-20% 80% 2% -19% -33% 64% 49% -14% 214% 69% -32% 14% -54%

Others included; Magistrates or sheriff court fine, Maintenance or child support, Administrative Penalty, Business Debt, Insurance, Employer Loan, Debt Collection Agency, HMRC – Tax and Solicitors Fee's

Others included; Magistrates or sheriff court fine, Maintenance or child support, Administrative Penalty, Business Debt, Insurance, Employer Loan, Debt Collection Agency, HMRC – Tax and Solicitors Fee's.

	Money Advice Indicators							
				Aberdeensh	ire		Scotland	Aberdeenshire
Ref	Indicator	2014/15	2015/16	2016/17	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19
OP1.1	Breakdown of debt strategy agreed with client <sup>18</sup> Sequestration Debt Arrangement Scheme Trust Deed Awaiting sequestration Token payments Pro rata offers Moratorium Debt written off Repayment plan Nil Payments/Offers Consolidation Loan Mortgage to rent/Shared equity Did not agree a debt strategy Still awaiting outcome		56 25 - 22 15 109 - 6 - 3 2 1 -	39 42 - 33 15 5 2 1 3 - 2 21 121	67 38 - 3 9 13 4 2 3 - - 2 144 51	30 7 - 2 3 3 - 1 - 9 - - 41 27	1,722 886 134 341 1,161 1,469 263 355 643 295 19 62 1,058 2,550	-55% -82%  -33% -67% -77% -100% -50% -100%  -100% -72% -47%
OC1	Other: please specify  Financial gain Financial gain from money advice Financial gain from any other welfare benefits Total of ALL verified financial gain <sup>19</sup> Total of ALL unverified financial gain	-		-	£10,317,306	£2,613,275 £574,470 £11,461,626 £0	2,595 £30,217,870 £8,179,848 £323,876,347 £47,195,664	-11%

<sup>18</sup> In 2017/18 Data was reported by Kincardine & Mearns CAB, Gordon Rural Action and Turriff CAB only.

<sup>9</sup> In 2017/18 Data was reported by Kincardine & Mearns CAB, Gordon Rural Action, People First, Southwest CAB, Here For You, Aberdeen Foyer and Turriff CAB

	Welfare Rights Ac	dvice Indicat	ors		
		Aberde	eenshire	Scotland	Aberdeen- shire
Ref	Indicator	2017/18	2018/19	2018/19	%Change 2017/18 to 2018/19
	Total No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	2,253 - £1,443,617 38 * * 89 * *	234 305 £7,894,380 96 14 18 32 23 9 £379,501	67,249 55,436 £222,533,895 8,891 2,063 2,626 10,826 6,483 2,004 £44,553,543	-90% 447% 153% -64%
OP2, OP3, OC1 <sup>20</sup>	Attendance Allowance No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	124 - £53,396 1 * *	4 11 £126,652 1 £1,472	7,367 7,245 £29,556,233 190 119 37 58 42 26 £1,959,706	-97% 137% 0%
	Bereavement Benefits No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	- £0 - * * *		190 129 £561,487 4 - - 5 - - £0	

<sup>20</sup> In 2017/18 Data was reported by Banff & Buchan CAB only. Some partners had difficulty extracting information from their recording system in 2018/19 which may account for the large drop in claims for some benefits. Some partners recorded financial gain when confirmation is received and some when the claim is made so financial gain could be split across financial years and doesn't necessarily tie up with the number of claims.

	Welfare Rights Ac	lvice Indicato	ors		
		Aberde	enshire	Scotland	Aberdeen- shire
Ref	Indicator	2017/18	2018/19	2018/19	%Change 2017/18 to 2018/19
OP2, OP3, OC1	Carers Allowance No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	70 - £40,699 - * * - *	7 8 £18,379	1,766 1,393 £4,194,118 22 9 1 1 1 5	-90% -55%
	Child Benefit No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	21 - £0 - * * - *	2 £9,472 2	842 554 £880,829 18 4 1 8 7 3 £61,321	
	Child Tax Credit No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	76 - £254,161 - * * - *	13 13 £62,879 1	1,469 579 £3,185,276 112 20 14 37 14 3 £196,224	-83% -75%
	Cold Weather Payments and Winter Fuel Payments No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	1 - £0 - * * *	1 £300	40 15 £2,592 3 1 - - - £300	

	Welfare Rights Ac	dvice Indicate	ors		
		Aberde	enshire	Scotland	Aberdeen- shire
Ref	Indicator	2017/18	2018/19	2018/19	%Change 2017/18 to 2018/19
	Contributory Benefits No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	- £80,005 - * * - *		1,265 569 £2,632,769 309 86 50 257 192 30 £1,354,155	
OP2,	Disability Living Allowance No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	87 - £27,895 1 * * 2 *	9 10 £68,314 6 2 2 2 2	2,473 3,591 £6,146,411 329 90 119 493 291 110 £2,730,061	-90% 145% 500%
OP2, OP3, OC1	Discretionary Housing Payments No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	- £0 - * * - *	4 4 £6,271	834 1,327 £1,308,618 20 10 1 - - - £11,654	
	Funeral Expenses No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals lost Financial gain from MRs/appeals	4 - £3,700 - * * - *		84 39 £52,282 9 1 - 1 - £4,178	

	Welfare Rights Ac	dvice Indicate	ors		
		Aberde	enshire	Scotland	Aberdeen- shire
Ref	Indicator	2017/18	2018/19	2018/19	%Change 2017/18 to 2018/19
	Industrial Injuries Disablement Benefit No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	15 - £0 - * * - *	1 1 £3,438	73 35 £122,385 13 1 3 30 6 11 £20,126	-93%
OP2,	Maternity Allowance No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	- - £5,561 - * * * - *		45 31 £157,684 - - - 4 2 1 £87,865	
OP3, OC1	Pension Credit No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	73 - £49,856 - * * - *	1 1 £36,232	1,334 2,156 £6,997,890 30 9 5 10 3 4 £87,623	-99% -27%
	Personal Independence Payment No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	888 - £252,690 34 * * 16 *	58 93 £629,336 30 7 21 16 5 £256,202	21,856 13,324 £66,356,434 3,796 688 1,299 5,177 2,979 1,064 £19,563,811	-93% 149% -12% 31%

	Welfare Rights Ac	dvice Indicate	ors		
		Aberde	eenshire	Scotland	Aberdeen- shire
Ref	Indicator	2017/18	2018/19	2018/19	%Change 2017/18 to 2018/19
	Scottish Welfare Fund No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals  State Pension No. claims	123 - £1,500 - * * - * -	22 22 £4,232 £150	2,111 1,068 £859,970 68 14 7 8 11 7 £21,285	-82% 182% -92%
OP2,	No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	£30,905 - * * - *	4 £28,198	154 £1,400,568 3 - 4 - - - - £0.00	3270
OP2, OP3, OC1	Sure Start Maternity Grant No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	4 - £500 - * * * - *		80 77 £73,311 2 - - 1 2 - £1,000.00	
	Universal Credit No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	38 - £21,897 2 * * 2 * -	32 33 £314,876 5	4,098 3,604 £16,699,608 456 94 72 347 203 51 £1,115,462.61	-16% 1338% 150%

Welfare Rights Advice Indicators							
		Aberdeenshire		Scotland	Aberdeen- shire		
Ref	Indicator	2017/18	2018/19	2018/19	%Change 2017/18 to 2018/19		
	Other						
	No. claims	680	79	21,147	-88%		
	No. awards made/maintained	-	102	19,547			
	Financial gain from awards made/maintained	£620,852	£6,585,800	£81,345,429	961%		
	No. Mandatory Reconsiderations (MRs)	-	51	3,508			
	No. MRs won	*	5	917			
	No. MRs lost	*	18	1,012			
	No. appeals	69	9	4,389	-87%		
	No. appeals won	*	5	2,730			
	No. appeals lost	*	4	689			
	Financial gain from MRs/appeals	£292,861	£99,803	£17,274,829	-66%		

Softer Outcomes								
		Aberdeenshire		Scotland	Aberdeenshire			
Ref	Indicator	2017/18	2018/19 <sup>21</sup>	2018/19	%Change 2017/18 to 2018/19			
OC2	Number of service users self-reporting improved health and wellbeing as a direct result of getting advice/support from the service							
	l've been feeling more relaxed Agree Disagree	- -	273 8	1,554 183				
	l've been feeling physically better Agree Disagree	- -	276 5	304 5				
	l've been feeling better about myself Agree Disagree	- -	274 7	329 7				
	l've been feeling more optimistic about the future Agree Disagree	- -	271 10	324 12				
	I've been getting on better with others Agree Disagree		280 1	292 2				
OC3	Number of service users self-reporting improved capacity and ability to cope as a direct result of getting advice/support from the service							
	I am thinking more clearly Agree Disagree	- -	279 2	347 14				
	I feel more in control of my life Agree Disagree	- -	278 3	351 5				
	I am more able to make decisions Agree Disagree	- -	276 5	1,644 76				
	I am more able to cope with day to day issues/problems Agree Disagree	- -	271 10	346 12				

<sup>21</sup> In 2018/19 surveys were sent out by email to clients. Questionnaires were also offered to clients at the end of the service use.

Softer Outcomes							
	Aberdeenshire		enshire	Scotland	Aberdeenshire		
Ref	Indicator	2017/18	2018/19 <sup>21</sup>	2018/19	%Change 2017/18 to 2018/19		
OC3	I know when to seek support and where to get it Agree Disagree	- -	277 4	356 4			
	Number of service users self-reporting increased financial stability and resilience as a direct result of getting advice/support from the service						
	I recognise when I need help to sort out my money Agree Disagree	<u>-</u> -	279 2	356 2			
OC4	I am confident that I am getting all the benefits/help to which I am legally entitled Agree Disagree	- -	279 2	360 2			
	I know how much money I have to spend Agree Disagree	- -	279 2	359 2			
	I can better manage my money Agree Disagree	- -	271 10	1,393 156			
	I would be better able to cope if I had an unexpected expense Agree Disagree	- -	272 9	339 12			





