Common Advice Performance Management Reporting Framework Summary 2018/19

East Renfrewshire Council









The Common Advice Performance Management Reporting Framework (CAPMRF) has been developed in consultation with local authorities and other key stakeholders. It aims to measure key performance indicators for welfare and money advice services funded by local authorities on both an in-house and commissioned basis. This is a summary of the key findings from the data returns for 2018/19 for the CAPMRF for East Renfrewshire Council.

This is the second year in which the data has been collected in relation to both welfare and money advice services, making it possible to begin to identify changes over time at both local and national levels. Prior to 2017/18, three iterations, covering 2014/15 through to 2016/17, covered money advice only. Therefore, longer term trends can be examined for indicators covering money advice. The information received from individual local authorities has been collated in order to produce a Scotland-wide analysis reflecting the significant impact of welfare and money advice services at a national level. This should be considered in conjunction with this local summary. The key findings are detailed below:

Key Points:

*Please note changes over time should be treated with caution as a number of measures in 2017/18 included incomplete data and may have been under reported due to the way in which cases were recorded.

- There was £724,200 of local authority investment in the internal service in 2018/19. This has increased 3.8% since 2017/18.
- There has been a large number of new clients accessing services with an increase of 50% since the previous year.
- A total of 2,124 benefit entitlement checks were carried out by the internal service in 2018/19.
- The total number of debt clients accessing services has increased 189% since the previous year however, the total amount of debt owed by debt clients has steadily decreased over time. This has reduced 39% between 2015/16 and 2018/19.
- In 2018/19 the internal service collected measures on clients self-reported outcomes. Clients
 were predominately positive about the service, with all clients sampled agreeing that the
 service had a positive impact on their life in areas including health and wellbeing, capacity
 and ability to cope and financial stability and resilience.

	Services,	Investment and	d Volume		
		East Ren	frewshire	Scotland	East Renfrewshire
Ref	Indicator	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19
C1	Number of services in the LA area In-House Money advice Welfare rights Combined¹ External Money advice² Welfare rights Combined	- - 1 1 - -	- - 1 1 - -	3 11 15 5 1 65	0% 0%
	Case management system/s	Advice Pro, CASTLE	Advice Pro - MART, CASTLE - CAB		
I1	Number of FTE staff In-House External Number of Volunteer FTE staff In-House External	18.5 0.5 - -	19.0 0.5 -	466 443 10 563	3% 0%
12	Local Authority Funding In-House External Other Sources of Funding Scottish Legal Aid Board Scottish Government Big Lottery Fund European Social Fund Other	£697,411 £12,500 - - - - - £0	£724,200 £12,500 £0.00 £0 £0 £0 £0 £40,000³	£14,753,814 £11,143,981 £771,398 £545,522 £290,094 £459,223 £1,977,490	3.8% 0%

¹ Money Advice & Rights Team (MART)

² East Renfrewshire Citizens Advice Bureau (CAB)

³ East Renfrewshire Council Welfare Contingency Fund, £40,000 over two years

	Services,	Investment and	d Volume		
		East Ren	frewshire	Scotland	East Renfrewshire
Ref	Indicator	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19
	Volume Contacts Total Clients New Clients	- 3,455 1,987	5,840 3,527 2,977	307,511 244,637 61,652	2% 50%
	Contacts by channel ⁴ Face-to-face Telephone Email Web Webchat	280 182 112 92	4,375 1,304 62 50	103,407 56,566 22,286 4,739 833	1463% 616% -45% -46%
	Number of benefit entitlement checks carried out	*	2,124 ⁵	44,416	
	Referrals ⁶ Self-referral Local authority:	2,638	1,768	77,897	-33%
A1	Housing Social Services Revenues Employability	86 615 50 -	90 447 27 33	4,181 8,357 1,264 1,847	5% -27% -46%
	Other Primary Health Care Third Sector Other	231 122 127 66	80 94 72 38	6,558 12,202 5,790 11,972	-65% -23% -43% -42%
	Open SNSIAP cases ⁷ Type I Type II Type III	- - -	1,165 1,070 414	8,774 20,667 7,885	
	Closed SNSIAP cases ⁸ Type I Type II Type III	- - -	1,165 1,238 414	15,432 25,043 5,210	

^{4 2017/18} figures were provided by CAB only. 2018/19 includes 49 CAB contacts by letter

⁵ The figure includes internal MART service only

^{6 2017/18} and 2018/19 figures were provided by internal MART service only

^{7 2018/19} figures were provided by internal MART service only

^{8 2018/19} figures were provided by internal MART service only

	Services, Investment and Volume						
		East Ren	frewshire	Scotland	East Renfrewshire		
Ref	Indicator	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19		
A1	First reason for contacting agency ⁹ Benefit Overpayment Council Tax arrears Credit, store and charge card debts Catalogue debts PPI Payday Loan /High cost credit Unsecured personal loan (except payday loans) Bank and Building society overdrafts Mortgage arrears Rent arrears Help with appealing welfare benefit decision Assistance with making initial benefit application Sanctioned Benefits entitlement check Issue relating to right to reside Seeking to access other funds (i.e.	- 2 - - - - - 11 80 699 - 376 -	35 23 134 13 2 18 1 13 5 25 412 1,107 2 1,179 13	721 2,189 1,612 666 457 367 1,110 676 337 2,989 3,297 6,271 249 28,582 199 1,461	127% 415% 58% 214%		
	grants) Other (Please specify)	- 199	49 32	25,736	-84%		

^{9 2017/18} and 2018/19 figures were provided by internal MART service only. 2018/19 figures do not include all contacts

		Client Demo	graphics			
			East Ren	frewshire	Scotland	East Renfrewshire
Ref	Demographic	Categories	2017/18	2018/1910	2018/19	% Change 2017/18 to 2018/19
	Sex	Male Female Not recorded Prefer not to answer	1,094 1,492 - *	1,087 1,659 184 1	79,041 98,580 39,814 2,330	-1% 11%
	Age	0-15 16-24 25-34 35-44 45-59 60-64 65-70 71+ Not Recorded Prefer not to answer	42 13 194 305 598 * * 134	259 232 371 582 281 174 760 272	803 13,350 26,767 31,774 41,754 20,258 12,890 21,652 38,752 9,365	-100% 1892% 20% 22% -3%
C2	Ethnicity	White Any Mixed or Multiple Ethnic Groups Asian, Asian Scottish or Asian British African Caribbean or Black Other Ethnic Group Not Recorded Prefer not to answer	1,854 - 80 2 3 7 640 *	2,181 5 83 2 4 5 614 37	137,977 951 3,261 1,727 500 1,831 60,983 4,661	18% 4% 0% 33% -29% -4%
	Disability or long-term condition	Yes No Not Recorded	1,050 321 6	2,018 689 224	60,955 51,966 64,289	92% 115% 3633%
	Income	£6,000 or less £6,001-£10,000 £10,001-£15,000 £15,001-£20,000 £20,001-£25,000 £25,001-£30,000 £30,001-£40,000 Over £40,000 Not Recorded Prefer not to answer	124 111 139 122 60 46 38 13 1,883	1,798 372 256 149 90 45 25 12 184	18,256 13,954 11,306 7,647 3,579 2,324 1,316 640 92,673 4,138	1350% 235% 84% 22% 50% -2% -34% -8% -90%

^{10 2018/19} Demographic data provided by internal MART service includes new clients only. 184 existing clients have been included under "Not Recorded". Demographic data provided by CAB includes only a portion of clients

		Client Demo	graphics			
			East Ren	frewshire	Scotland	East Renfrewshire
Ref	Demographic	Categories	2017/18	2018/1910	2018/19	% Change 2017/18 to 2018/19
C2	Economic Status	Self employed Employed full time Employed part time Looking after the home or family Permanently retired from work Unemployed and seeking work At school In further/higher education Gov't work or training scheme Permanently sick or disabled Unable to work because of short-term illness or injury Other Not recorded Prefer not to answer	37 157 104 14 58 85 - 7 - 96 49 8 2,237 *	29 96 94 13 25 51 - 9 - 66 45 2 2,501 -	3,477 16,169 13,548 5,116 17,358 18,157 729 1,097 816 26,733 8,114 3,401 80,313 5,734	-22% -39% -10% -7% -57% -40% 29% -31% -8% -75% 12%
	Housing Tenure	Owner occupied Social rented Private rented Temporary accommodation Homeless Other Not recorded Prefer not to answer	250 308 101 * 76 1,853	466 675 191 24 8 58 1,509	23,012 54,932 13,782 2,717 1,475 9,619 85,407 6,530	86% 119% 89% -24% -19%
C2	Household Composition	Single adult (non-pensioner) Single pensioner Small single parent (1 or 2 children) Large single parent (3 or more children) Young single parent (1 adult under 25, and 1 or more children) Family (2 adults, and 1 or more children) Large family (2 adults, and 3 or more children) Adult family (2 or more non-pensioners, and no children) Older adult family (contains at least 1 pensioner) Not recorded Prefer not to answer	32 23 * * * * * 171 16 1,781	299 169 189 207 20 195 51 104 202 370 1,125	34,748 4,476 11,406 747 556 10,633 1,036 16,485 6,038 84,338 10,422	-39% 1163% -79%

	Money Advice Indicators							
			East Renfrewshire					East Renfrewshire
Ref	Indicator	2014/15	2015/16	2016/17	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19
C3	Number of clients Total Benefit overpayment Council Tax arrears Utility Arrears Credit, store, and charge card debts Rent to own Catalogue Unsecured personal loan Payday Loan / High Cost Credit Overdrafts Mortgage arrears Rent arrears Others	- - - - - - - - -	- - - - - - - - -	- - - - - - - - -	454 21 47 10 88 - 20 43 10 41 6 11	1,310 51 204 62 298 2 43 86 41 116 32 84 291	43,593 1,845 5,174 4,055 5,452 455 2,183 3,528 1,694 2,689 674 5,667 10,177	189% 143% 334% 520% 239% 115% 100% 310% 183% 433% 664% 85%
C3	Amount of debt owed by client Total Benefit overpayment Council Tax arrears Utility Arrears Credit, store, and charge card debts Rent to own Catalogue Unsecured personal loan Payday Loan / High Cost Credit Overdrafts Mortgage arrears Rent arrears Others		£8,732,566 £243,568 £755,579 £84,597 £3,385,267 £100,849 £153,929 £1,693,480 £97,755 £482,290 £288,085 £91,996 £1,355,170	£7,622,973 £207,992 £551,266 £63,777 £2,958,264 £22,587 £156,922 £1,436,062 £97,803 £428,907 £678,332 £119,023 £902,036	£6,806,303 £275,273 £640,683 £66,094 £2,654,549 - £157,810 £1,236,137 £92,217 £461,423 £423,325 £125,077 £673,715	£5,349,000 £133,866 £300,879 £60,752 £2,595,545 £684 £36,714 £270,678 £360,570 £28,448 £368,796 £76,167 £1,115,900	£186,250,137 £6,283,913 £20,075,954 £3,214,671 £34,926,764 £2,015,158 £3,858,004 £23,273,669 £3,306,422 £4,553,239 £17,668,282 £8,197,951 £58,876,109	-21% -51% -53% -8% -2% -77% -78% 291% -94% -13% -39% 66%

	Money Advice Indicators							
	East Renfrewshire						Scotland	East Renfrewshire
Ref	Indicator	2014/15	2015/16	2016/17	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19
OP1.1	Breakdown of debt strategy agreed with client Sequestration Debt Arrangement Scheme Trust Deed Awaiting sequestration Token payments Pro rata offers Moratorium	45 36 3 1 59 111 7	24 21 1 2 41 58 10	29 15 - 1 26 37 3	29 16 1 - 14 14 3	67 16 - 12 11 31 13	1,722 886 134 341 1,161 1,469 263	131% 0% -100% -21% 121% 333%
O1 1.1	Debt written off Repayment plan Nil Payments/Offers Consolidation Loan Mortgage to rent/Shared equity Did not agree a debt strategy Still awaiting outcome Other: please specify	6 9 - - - 13 17	10 20 2 1 3 17 13	4 19 2 1 3 25 2 62	8 15 1 1 - 46 -	6 10 15 1 2 17 36 12	355 643 295 19 62 1,058 2,550 2,595	-25% -33% 1400% 0% -63%
OC1	Financial gain Financial gain from money advice Financial gain from any other welfare benefits Total of ALL verified financial gain Total of ALL unverified financial gain				£8,470,713	£634,175 £0 £6,077,028 £0	£30,217,870 £8,179,848 £323,876,347 £47,195,664	-28%

	Welfare Righ	ts Advice Ind	icators		
		East Rent	frewshire	Scotland	East Renfrewshire
Ref	Indicator	2017/18	2018/19	2018/19	%Change 2017/18 to 2018/19
	Total No. claims No. awards made/maintained Financial gain from awards made/ maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	2,754 1,329 £5,869,664 160 * * 163 * *	1,984 1,583 - - - - - - - - - £0	67,249 55,436 £222,533,895 8,891 2,063 2,626 10,826 6,483 2,004 £44,553,543	-28% 19%
OP2, OP3, OC1 ¹¹	Attendance Allowance No. claims No. awards made/maintained Financial gain from awards made/ maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	685 464 £1,474,540 7 * * - *	615 514	7,367 7,245 £29,556,233 190 119 37 58 42 26 £1,959,706	-10% 11%
	Bereavement Benefits No. claims No. awards made/maintained Financial gain from awards made/ maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	6 4 £12,991 - * * - *	3	190 129 £561,487 4 - - 5 - - £0	-50% -25%

^{2017/18} and 2018/19 data provided by internal MART service only

	Welfare Righ	ts Advice Ind	icators		
		East Ren	frewshire	Scotland	East Renfrewshire
Ref	Indicator	2017/18	2018/19	2018/19	%Change 2017/18 to 2018/19
	Carers Allowance No. claims No. awards made/maintained Financial gain from awards made/ maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	58 18 £51,856 1 * * - *	96 1	1,766 1,393 £4,194,118 22 9 1 1 5 £63,942	66% -94%
OP2, OP3, OC1	Child Benefit No. claims No. awards made/maintained Financial gain from awards made/ maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	14 8 £0 - * *	17 17	842 554 £880,829 18 4 1 8 7 3 £61,321	21% 113%
	Child Tax Credit No. claims No. awards made/maintained Financial gain from awards made/ maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	57 19 £74,238 5 * * - *	44 44	1,469 579 £3,185,276 112 20 14 37 14 3 £196,224	-23% 132%

	Welfare Righ	ts Advice Ind	icators		
		East Ren	frewshire	Scotland	East Renfrewshire
Ref	Indicator	2017/18	2018/19	2018/19	%Change 2017/18 to 2018/19
OP2, OP3, OC1	Cold Weather Payments and Winter Fuel Payments No. claims No. awards made/maintained Financial gain from awards made/ maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals Contributory Benefits No. claims No. awards made/maintained Financial gain from awards made/ maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals	* * - * * - * * - * * - * * - * * - * * - * * - * * - * * * - * * * - * * - * * - * * - * * - * * - * * - * * - * * - * * - * * - * - * * * - * * - * * - * * - * * - * * - * * - * * - * * - * * * - * * - * - * - * * * - * * - * - * - * - * - * * * - * - * - * - * - * * * - * - * - * - * - * * * -	- - 36 36	40 15 £2,592 3 1 - - - £300 1,265 569 £2,632,769 309 86 50 257	
	No. appeals won No. appeals lost Financial gain from MRs/appeals	* * -		192 30 £1,354,155	
	Disability Living Allowance No. claims No. awards made/maintained Financial gain from awards made/ maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	151 54 £179,900 10 * * 16 *	103 74	2,473 3,591 £6,146,411 329 90 119 493 291 110 £2,730,061	-32% 37%

	Welfare Righ	ts Advice Ind	icators		
		East Ren	frewshire	Scotland	East Renfrewshire
Ref	Indicator	2017/18	2018/19	2018/19	%Change 2017/18 to 2018/19
	Discretionary Housing Payments No. claims No. awards made/maintained Financial gain from awards made/ maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	26 9 £6,992 2 * * - *	41 35	834 1,327 £1,308,618 20 10 1 - - - £11,654	58% 289%
OP2, OP3, OC1	Funeral Expenses No. claims No. awards made/maintained Financial gain from awards made/ maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	2 2 £2,647 - * * - *	3 3	84 39 £52,282 9 1 - 1 - £4,178	50% 50%
	Industrial Injuries Disablement Benefit No. claims No. awards made/maintained Financial gain from awards made/ maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	4 1 £4,288 1 * - *	4 3	73 35 £122,385 13 1 3 30 6 11 £20,126	0% 200%

	Welfare Righ	ts Advice Ind	icators		
		East Ren	frewshire	Scotland	East Renfrewshire
Ref	Indicator	2017/18	2018/19	2018/19	%Change 2017/18 to 2018/19
	Maternity Allowance No. claims No. awards made/maintained Financial gain from awards made/ maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	2 1 - * * * - *	6 6	45 31 £157,684 - - - 4 2 1 £87,865	200% 500%
OP2, OP3, OC1	Pension Credit No. claims No. awards made/maintained Financial gain from awards made/ maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	63 36 £118,186 1 * * - *	55 51	1,334 2,156 £6,997,890 30 9 5 10 3 4 £87,623	-13% 42%
	Personal Independence Payment No. claims No. awards made/maintained Financial gain from awards made/ maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	676 274 £1,522,672 51 * * 73 *	601 467	21,856 13,324 £66,356,434 3,796 688 1,299 5,177 2,979 1,064 £19,563,811	-11% 70%

Welfare Rights Advice Indicators							
		East Renfrewshire		Scotland	East Renfrewshire		
Ref	Indicator	2017/18	2018/19	2018/19	%Change 2017/18 to 2018/19		
OP2, OP3, OC1	Scottish Welfare Fund No. claims No. awards made/maintained Financial gain from awards made/ maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	93 34 £23,570 6 * - *	100 73	2,111 1,068 £859,970 68 14 7 8 11 7 £21,285	8% 115%		
	State Pension No. claims No. awards made/maintained Financial gain from awards made/ maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	3 1 £11,533 - * * - *	2 2	177 154 £1,400,568 3 - 4 - - - - £0.00	-33% 100%		
	Sure Start Maternity Grant No. claims No. awards made/maintained Financial gain from awards made/ maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	- - - * * *	7 7	80 77 £73,311 2 - 1 2 - £1,000.00			

Welfare Rights Advice Indicators						
		East Renfrewshire		Scotland	East Renfrewshire	
Ref	Indicator	2017/18	2018/19	2018/19	%Change 2017/18 to 2018/19	
OP2, OP3, OC1	Universal Credit No. claims No. awards made/maintained Financial gain from awards made/ maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	7 - - 3 * * *	83 83	4,098 3,604 £16,699,608 456 94 72 347 203 51 £1,115,462.61	1086%	
	Other No. claims No. awards made/maintained Financial gain from awards made/ maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	907 404 £2,386,252 73 * * 74 *	168 164	21,147 19,547 £81,345,429 3,508 917 1,012 4,389 2,730 689 £17,274,829	-81% -59%	

Softer Outcomes						
		East Renfrewshire		Scotland	East Renfrewshire	
Ref	Indicator	2017/18	2018/19 ¹²	2018/19	%Change 2017/18 to 2018/19	
OC2	Number of service users self-reporting improved health and wellbeing as a direct result of getting advice/support from the service					
	l've been feeling more relaxed Agree Disagree	- -	5 -	1,554 183		
	I've been feeling physically better Agree Disagree	- -	5 -	304 5		
	l've been feeling better about myself Agree Disagree	- -	4 -	329 7		
	l've been feeling more optimistic about the future Agree Disagree	- -	5 -	324 12		
	I've been getting on better with others Agree Disagree	- -	4 -	292 2		
OC3	Number of service users self-reporting improved capacity and ability to cope as a direct result of getting advice/support from the service					
	I am thinking more clearly Agree Disagree	- -	5 -	347 14		
	I feel more in control of my life Agree Disagree	- -	5 -	351 5		
	I am more able to make decisions Agree Disagree	- -	5 -	1,644 76		
	I am more able to cope with day to day issues/problems Agree Disagree	- -	5 -	346 12		

¹² These figures include internal MART service only

Softer Outcomes						
	East Renfrewshire		frewshire	Scotland	East Renfrewshire	
Ref	Indicator	2017/18	2018/19 ¹²	2018/19	%Change 2017/18 to 2018/19	
OC3	I know when to seek support and where to get it Agree Disagree	-	5	356 4		
	Number of service users self-reporting increased financial stability and resilience as a direct result of getting advice/support from the service					
	I recognise when I need help to sort out my money Agree Disagree	- -	5 -	356 2		
OC4	I am confident that I am getting all the benefits/help to which I am legally entitled Agree Disagree	- -	5	360 2		
	I know how much money I have to spend Agree Disagree	- -	5 -	359 2		
	l can better manage my money Agree Disagree	- -	5 -	1,393 156		
	I would be better able to cope if I had an unexpected expense Agree Disagree	- -	5 -	339 12		





