Common Advice Performance Management Reporting Framework Summary 2018/19

Argyll & Bute Council









The Common Advice Performance Management Reporting Framework (CAPMRF) has been developed in consultation with local authorities and other key stakeholders. It aims to measure key performance indicators for welfare and money advice services funded by local authorities on both an in-house and commissioned basis. This is a summary of the key findings from the data returns for 2018/19 for the CAPMRF for Argyll & Bute Council.

This is the second year in which the data has been collected in relation to both welfare and money advice services, making it possible to begin to identify changes over time at both local and national levels. Prior to 2017/18, three iterations, covering 2014/15 through to 2016/17, covered money advice only. Therefore, longer term trends can be examined for indicators covering money advice. The information received from individual local authorities has been collated in order to produce a Scotland-wide analysis reflecting the significant impact of welfare and money advice services at a national level. This should be considered in conjunction with this local summary. The key findings are detailed below:

Key Points:

- This year's figures include Argyll & Bute Council Welfare Rights Service. This service was not included in the figures for 2017/18 as the service was in a different directorate.
- There was a large increase in the number of clients referred from social services and primary health care. In 2018/19 referrals from social services made up 9% of all referrals, compared with 1% in 2017/18. Primary health care referrals made up 17% of referrals in 2018/19 whilst no referrals from this service were recorded in 2017/18.
- In 2018/19 £3,666,621 financial gain was secured for clients and a further £8,000 of unverified gain was secured for clients whose debt was written off on health grounds.
- A total of 678 benefit awards were made/maintained, 29 Mandatory Reconsiderations were won, and 58 appeals were won.

The MACS8 system crashed at the start of November 2018, and all data relating to Debt Counselling clients at that time was lost. Accordingly, the Debt Counselling figures provided only date from 18th November 2018 to 31st March 2019.

	Services, Investment and Volume							
		Argyll	& Bute	Scotland	Argyll & Bute			
Ref	Indicator	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19			
C1	Number of services in the LA area In-House Money advice¹ Welfare rights² Combined External Money advice Welfare rights Combined³ Case management system/s	1 - - - - - MACS	1 1 - - - - MACS8	3 11 15 5 1 65	0%			
			- Debt Counselling, Abritas – Welfare Rights					
11	Number of FTE staff In-House External Number of Volunteer FTE staff In-House External	2.0 - -	10.0	466 443 10 563	400%4			
12	Local Authority Funding In-House External Other Sources of Funding Scottish Legal Aid Board Scottish Government Big Lottery Fund European Social Fund Other	£83,040 - - - - - - £0	£333,394 - - - - - - £19,147 ⁵	£14,753,814 £11,143,981 £771,398 £545,522 £290,094 £459,223 £1,977,490	301%6			

¹ Argyll & Bute Council Debt Counselling Service

² Argyll & Bute Council Welfare Rights Service. This service was not included in the 2017/18 figures as the service was part of a different directorate.

Funding was provided to both Argyll & Bute Citizens Advice Bureau and to Bute Advice during both years, but this was not specifically toward providing Debt Counselling or Welfare Rights. Accordingly, ABCAB & Bute Advice work is not included in the figures.

⁴ Staffing levels remained stable over the period; however, these appear to have increased as the welfare rights service was included in the figures for 2018/19 but not 2017/18.

⁵ MacMillan Project Funding

Welfare Rights and Debt Counselling budgets were cut (in real terms) between 2017/18 and 2018/19; however, these appear to have increased as the welfare rights service was included in the figures for 2018/19 but not 2017/18.

	Services,	Investment and	d Volume		
		Argyll	& Bute	Scotland	Argyll & Bute
Ref	Indicator	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19
	Volume Contacts Total Clients New Clients	433 183 102	- - -	307,511 244,637 61,652	
	Contacts by channel Face-to-face Telephone Email Web Webchat	125 196 102 -	- - - -	103,407 56,566 22,286 4,739 833	
	Number of benefit entitlement checks carried out	*	_7	44,416	
	Referrals Self-referral Local authority:	139	1,243	77,897	794%
A1	Housing Social Services Revenues Employability Other Primary Health Care Third Sector	45 4 - - - - 122	71 186 - - - 362 238	4,181 8,357 1,264 1,847 6,558 12,202 5,790	58% 4550% 95%
	Other	378	72	11,972	95%
	Open SNSIAP cases Type I Type II Type III	- 31 71	- - -	8,774 20,667 7,885	
	Closed SNSIAP cases Type I Type II Type III	198 205 18	- - -	15,432 25,043 5,210	

⁷ Benefit entitlement checks are offered in all Welfare Rights cases

⁸ Includes those referred by Mental Health Support workers

	Services, I	nvestment and	d Volume		
		Argyll	& Bute	Scotland	Argyll & Bute
Ref	Indicator	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19
	First reason for contacting agency				
	Benefit Overpayment	11	_	721	
	Council Tax arrears	42	-	2,189	
	Credit, store and charge card debts	99	-	1,612	
	Catalogue debts	-	-	666	
	PPI	-	-	457	
	Payday Loan /High cost credit	85	-	367	
	Unsecured personal loan (except payday loans)	20	-	1,110	
	Bank and Building society overdrafts	9	-	676	
A1	Mortgage arrears	22	_	337	
	Rent arrears	49	_	2,989	
	Help with appealing welfare benefit decision	-	-	3,297	
	Assistance with making initial benefit application	6	-	6,271	
	Sanctioned	34	_	249	
	Benefits entitlement check	6	_	28,582	
	Issue relating to right to reside	1	_	199	
	Seeking to access other funds (i.e. grants)	8	-	1,461	
	Other (Please specify)	37	-	25,736	

		Client Demo	graphics			
			Argyll	& Bute	Scotland	Argyll & Bute
Ref	Demographic	Categories	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19
	Sex	Male Female Not recorded Prefer not to answer	83 121 - *	12 13 2,172	79,041 98,580 39,814 2,330	-86% -89%
	Age ⁹	0-15 16-24 25-34 35-44 45-59 60-64 65-70 71+ Not Recorded Prefer not to answer	- 12 31 40 71 * *	13 89 5 3 10 268 - 3 -	803 13,350 26,767 31,774 41,754 20,258 12,890 21,652 38,752 9,365	642% -84% -93% -86%
C2	Ethnicity	White Any Mixed or Multiple Ethnic Groups Asian, Asian Scottish or Asian British African Caribbean or Black Other Ethnic Group Not Recorded Prefer not to answer	188 5 1 - 3 7 - *	25 - - - - - 2,172 -	137,977 951 3,261 1,727 500 1,831 60,983 4,661	-87% -100% -100% -100% -100%
	Disability or long-term condition	Yes No Not Recorded	155 - 49	7 18 2,172	60,955 51,966 64,289	-95% 4333%
	Income	£6,000 or less £6,001-£10,000 £10,001-£15,000 £15,001-£20,000 £20,001-£25,000 £25,001-£30,000 £30,001-£40,000 Over £40,000 Not Recorded Prefer not to answer	17 43 54 42 29 14 7 -	- 4 9 4 2 3 2 - 2,172	18,256 13,954 11,306 7,647 3,579 2,324 1,316 640 92,673 4,138	-100% -91% -83% -90% -93% -79% -71%

⁹ The age bands used by the Welfare Rights service do not match with the categories used in the report. The 2018/19 figures include 1027 clients aged 26-59 and 698 clients aged 65+

		Client Demo	graphics			
			Argyll	& Bute	Scotland	Argyll & Bute
Ref	Demographic	Categories	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19
C2	Economic Status	Self employed Employed full time Employed part time Looking after the home or family Permanently retired from work Unemployed and seeking work At school In further/higher education Gov't work or training scheme Permanently sick or disabled Unable to work because of short-term illness or injury Other Not recorded Prefer not to answer	15 7 24 12 40 9 - 4 - 90 3	3 8 2 2 3 1 - - 6 - 2,172	3,477 16,169 13,548 5,116 17,358 18,157 729 1,097 816 26,733 8,114 3,401 80,313 5,734	-80% 14% -92% -83% -93% -89% -100%
	Housing Tenure	Owner occupied Social rented Private rented Temporary accommodation Homeless Other Not recorded Prefer not to answer	71 53 78 * * 2 - *	8 9 4 - 1 3 2,172	23,012 54,932 13,782 2,717 1,475 9,619 85,407 6,530	-89% -83% -95%
C2	Household Composition	Single adult (non-pensioner) Single pensioner Small single parent (1 or 2 children) Large single parent (3 or more children) Young single parent (1 adult under 25, and 1 or more children) Family (2 adults, and 1 or more children) Large family (2 adults, and 3 or more children) Adult family (2 or more non- pensioners, and no children) Older adult family (contains at least 1 pensioner)	48 40 * * * * 19 24	10 2 6 - 1 - - 2	34,748 4,476 11,406 747 556 10,633 1,036 16,485 6,038	-79% -95% -89% -96%
		Not recorded Prefer not to answer	- *	2,172 -	84,338 10,422	

			Money Adv	vice Indicators				
				Argyll & But	e		Scotland	Argyll & Bute
Ref	Indicator	2014/15	2015/16	2016/17	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19
	Number of clients							
	Total	-	-	-	665	53	43,593	-92%
	Benefit overpayment	-	-	-	34	1	1,845	-97%
	Council Tax arrears	-	-	-	82	8	5,174	-90%
	Utility Arrears	-	-	-	63	3	4,055	-95%
	Credit, store, and charge card debts	-	-	-	144	15	5,452	-90%
	Rent to own	-	-	-	-	-	455	
	Catalogue	-	-	-	89	11	2,183	-88%
	Unsecured personal loan	-	-	-	56	3	3,528	-95%
	Payday Loan / High Cost Credit	-	-	-	23	-	1,694	-100%
	Overdrafts	-	-	-	52	5	2,689	-90%
	Mortgage arrears	-	-	-	44	-	674	-100%
	Rent arrears	-	-	-	78	4	5,667	-95%
C3	Others	-	-	-	-	310	10,177	
C3	Amount of debt owed by client							
	Total		£1,386,518	£1,060,690	£772,298	£255,954	£186,250,137	-67%
	Benefit overpayment		£3,400	£2,184	£25,145	£3,000	£6,283,913	-88%
	Council Tax arrears		£215,931	£151,152	£86,403	£14,500	£20,075,954	-83%
	Utility Arrears		£12,300	£15,495	£45,780	£2,800	£3,214,671	-94%
	Credit, store, and charge card debts		£516,060	£380,870	£131,455	£81,000	£34,926,764	-38%
	Rent to own		£O	£34,200	£O	£0	£2,015,158	
	Catalogue		£45,600	£65,429	£71,442	£11,500	£3,858,004	-84%
	Unsecured personal loan		£414,494	£250,145	£178,453	£3	£23,273,669	-100%
	Payday Loan / High Cost Credit		£35,670	£23,670	£49,822	£2,951	£3,306,422	-94%
	Overdrafts		£80,823	£89,063	£29,572	£2,200	£4,553,239	-93%
	Mortgage arrears		£45,670	£34,252	£79,112	£O	£17,668,282	-100%
	Rent arrears		£16,570	£14,230	£75,114	£O	£8,197,951	-100%
	Others		£O	£0	£	£138,000 ¹¹	£58,876,109	

¹⁰ Other includes personal guarantees, time share and Hire Purchase

¹¹ Other includes personal guarantees, time share and Hire Purchase

	Money Advice Indicators								
			Argyll & Bute					Argyll & Bute	
Ref	Indicator	2014/15	2015/16	2016/17	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19	
OP1.1	Breakdown of debt strategy agreed with client Sequestration Debt Arrangement Scheme Trust Deed Awaiting sequestration Token payments Pro rata offers Moratorium Debt written off Repayment plan Nil Payments/Offers Consolidation Loan Mortgage to rent/Shared equity Did not agree a debt strategy Still awaiting outcome	12 153 4 - 34 96 17 23 76 - - - 16	7 79 - 8 16 17 7 19 6 - - -	21 37 - 12 25 41 46 28 - 21 - - -	9 3 - 10 64 21 41 43 - - - 13	3 - 2 - 7 - - 3 5 - - - -	1,722 886 134 341 1,161 1,469 263 355 643 295 19 62 1,058 2,550	-67% -100% -100% -89% -100% -100% -100%	
OC1	Other: please specify Financial gain Financial gain from money advice Financial gain from any other welfare benefits Total of ALL verified financial gain Total of ALL unverified financial gain	-	-	-	* * £249,593	£3,666,621 £8,000 ¹³	2,595 £30,217,870 £8,179,848 £323,876,347 £47,195,664	1369%	

¹² Other includes debt settled by a one-off payment of 70% of amount owed

¹³ Includes approximately £8,000 worth of debt written off for 3 clients on health grounds

	Welfare Rights Ac	lvice Indicate	ors		
		Argyll	& Bute	Scotland	Argyll & Bute
Ref	Indicator	2017/18	2018/19 ¹⁴	2018/19	%Change 2017/18 to 2018/19
	Total No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals Attendance Allowance No. claims No. awards made/maintained Financial gain from awards made/maintained	- £0 - * * * * £0	- 678 £3,181,561 - 29 - - 58 - £485,060	67,249 55,436 £222,533,895 8,891 2,063 2,626 10,826 6,483 2,004 £44,553,543 7,367 7,245 £29,556,233	
OP2, OP3, OC1	No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	- * - * *	- - - - -	190 119 37 58 42 26 £1,959,706	
	Bereavement Benefits No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	- - * * *	- - - - - - -	190 129 £561,487 4 - - 5 - - £0	

¹⁴ Financial gain on individual benefits is recorded but not currently reported so category 'other' has been used.

	Welfare Rights Ac	lvice Indicate	ors		
		Argyll	& Bute	Scotland	Argyll & Bute
Ref	Indicator	2017/18	2018/19 ¹⁴	2018/19	%Change 2017/18 to 2018/19
	Carers Allowance No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	- - * * *	- - - - - - -	1,766 1,393 £4,194,118 22 9 1 1 5	
OP2.	Child Benefit No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	- - * * *	- - - - - - -	842 554 £880,829 18 4 1 8 7 3 £61,321	
OP2, OP3, OC1	Child Tax Credit No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	- - * * *	- - - - - - -	1,469 579 £3,185,276 112 20 14 37 14 3 £196,224	
	Cold Weather Payments and Winter Fuel Payments No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	- - * * *	- - - - - - -	40 15 £2,592 3 1 - - - - £300	

	Welfare Rights Ac	dvice Indicate	ors		
		Argyll	& Bute	Scotland	Argyll & Bute
Ref	Indicator	2017/18	2018/19 ¹⁴	2018/19	%Change 2017/18 to 2018/19
OP2, OP3, OC1	Contributory Benefits No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals Disability Living Allowance No. claims No. awards made/maintained Financial gain from awards made/maintained No. MRs won No. MRs won No. MRs lost No. appeals No. appeals lost Financial gain from MRs/appeals Discretionary Housing Payments No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. Awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs won No. MRs lost No. appeals won No. appeals lost Financial gain from MRs/appeals Funeral Expenses No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals lost Financial gain from wards made/maintained No. Mandatory Reconsiderations (MRs) No. Awards made/maintained Financial gain from wards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs won No. MRs lost No. appeals won No. appeals lost No. appeals lost Financial gain from MRs/appeals	**************		1,265 569 £2,632,769 309 86 50 257 192 30 £1,354,155 2,473 3,591 £6,146,411 329 90 119 493 291 110 £2,730,061 834 1,327 £1,308,618 20 10 1 - - £11,654 84 39 £52,282 9 1 - £4,178	

	Welfare Rights Ac	dvice Indicate	ors		
		Argyll	& Bute	Scotland	Argyll & Bute
Ref	Indicator	2017/18	2018/19 ¹⁴	2018/19	%Change 2017/18 to 2018/19
OP2, OP3, OC1	Industrial Injuries Disablement Benefit No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals Maternity Allowance No. claims No. awards made/maintained Financial gain from awards made/maintained No. MRs won No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals Pension Credit No. claims No. awards made/maintained Financial gain from wards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals won No. appeals lost Financial gain from MRs/appeals Personal Independence Payment No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. Awards made/maintained Financial gain from wards made/maintained No. Awards made/maintained Financial gain from wards made/maintained No. MRs won No. Appeals won No. appeals lost No. appeals lost Financial gain from MRs/appeals	* * - * * * - * * * - * * * - * * - * * - * * - * * - * * - * * - * * - * * - * * - * * - * - * - * * * - * * - * - * - * - * * * - * * - * - * - * * * - * * - * * - * - * - * * * - * * - * - * - * - * - * - * - * * * - * - * - * - * - * * * - * * - * - * - * - * - * - * - * * * - * * - *		73 35 £122,385 13 1 3 30 6 11 £20,126 45 31 £157,684 - - 4 2 1 £87,865 1,334 2,156 £6,997,890 30 9 5 10 3 4 £87,623 21,856 13,324 £66,356,434 3,796 688 1,299 5,177 2,979 1,064 £19,563,811	

	Welfare Rights Ac	lvice Indicate	ors		
		Argyll	& Bute	Scotland	Argyll & Bute
Ref	Indicator	2017/18	2018/19 ¹⁴	2018/19	%Change 2017/18 to 2018/19
OP2, OP3, OC1	Scottish Welfare Fund No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals State Pension No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals lost Financial gain from MRs/appeals Sure Start Maternity Grant No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. Appeals won No. appeals lost Financial gain from MRs/appeals Universal Credit No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. appeals lost Financial gain from wards made/maintained No. Amadatory Reconsiderations (MRs) No. Awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. Appeals lost Financial gain from MRs/appeals	* * - * * * - * * * - * * * - * * - * * - * * - * * - * * - * * - * * - * * - * * - * * - * - * - * * * - * * - * - * - * * * - * * - * - * - * * * - * * * - * * - * - * - * * * - * * - * - * - * - * - * * * - * - * - * - * - * * * - * * - * - * - * - * - * * * - * - * - * - * - * * * - * * -	- 7 £4,221	2,111 1,068 £859,970 68 14 7 8 11 7 £21,285 177 154 £1,400,568 3 - 4 - - - £0.00 80 77 £73,311 2 - 1 2 - £1,000.00 4,098 3,604 £16,699,608 456 94 72 347 203 51 £1,115,462.61	

Welfare Rights Advice Indicators							
		Argyll & Bute		Scotland	Argyll & Bute		
Ref	Indicator	2017/18 2018/19 ¹⁴ 2018		2018/19	%Change 2017/18 to 2018/19		
	Other						
	No. claims	-	-	21,147			
	No. awards made/maintained	-	569	19,547			
	Financial gain from awards made/maintained	-	£2,440,999	£81,345,429			
	No. Mandatory Reconsiderations (MRs)	-	-	3,508			
	No. MRs won	*	29	917			
	No. MRs lost	*	-	1,012			
	No. appeals	-	-	4,389			
	No. appeals won	*	58	2,730			
	No. appeals lost	*	_	689			
	Financial gain from MRs/appeals	-	£485,060	£17,274,829			

Softer Outcomes							
			Aberdeenshire		Aberdeenshire		
Ref	Indicator	2017/18	2018/1915	2018/19	%Change 2017/18 to 2018/19		
OC2	Number of service users self-reporting improved health and wellbeing as a direct result of getting advice/support from the service						
	l've been feeling more relaxed Agree Disagree	- -		1,554 183			
	l've been feeling physically better Agree Disagree	- -	- -	304 5			
	l've been feeling better about myself Agree Disagree	- -		329 7			
	I've been feeling more optimistic about the future Agree Disagree	- -	- -	324 12			
	I've been getting on better with others Agree Disagree			292 2			
OC3	Number of service users self-reporting improved capacity and ability to cope as a direct result of getting advice/support from the service						
	I am thinking more clearly Agree Disagree	- -	- -	347 14			
	I feel more in control of my life Agree Disagree	- -		351 5			
	I am more able to make decisions Agree Disagree	- -		1,644 76			
	I am more able to cope with day to day issues/problems Agree Disagree	- -	- -	346 12			

Welfare Rights do not record this information. Debt counselling normally conduct a survey during Quarter 3, but were unable to do so in 2018/19 due to the MACS8 system crash and the total loss of all Debt Counselling electronic files.

Softer Outcomes							
		Aberdeenshire		Scotland	Aberdeenshire		
Ref	Indicator	2017/18	2018/19 ¹⁵	2018/19	%Change 2017/18 to 2018/19		
OC3	I know when to seek support and where to get it Agree Disagree	- -	-	356 4			
	Number of service users self-reporting increased financial stability and resilience as a direct result of getting advice/support from the service						
	I recognise when I need help to sort out my money Agree Disagree	- -	- -	356 2			
OC4	I am confident that I am getting all the benefits/help to which I am legally entitled Agree Disagree	- -	-	360 2			
	I know how much money I have to spend Agree Disagree	- -	-	359 2			
	I can better manage my money Agree Disagree	- -		1,393 156			
	I would be better able to cope if I had an unexpected expense Agree Disagree	<u>-</u>	-	339 12			





