## Common Advice Performance Management Reporting Framework Summary 2018/19

## Renfrewshire Council









The Common Advice Performance Management Reporting Framework (CAPMRF) has been developed in consultation with local authorities and other key stakeholders. It aims to measure key performance indicators for welfare and money advice services funded by local authorities on both an in-house and commissioned basis. This is a summary of the key findings from the data returns for 2018/19 for the CAPMRF for Renfrewshire Council.

This is the second year in which the data has been collected in relation to both welfare and money advice services, making it possible to begin to identify changes over time at both local and national levels. Prior to 2017/18, three iterations, covering 2014/15 through to 2016/17, covered money advice only. Therefore, longer term trends can be examined for indicators covering money advice. The information received from individual local authorities has been collated in order to produce a Scotland-wide analysis reflecting the significant impact of welfare and money advice services at a national level. This should be considered in conjunction with this local summary. The key findings are detailed below:

## **Key Points:**

- There has been an increase in local authority funding between 2017/18 and 2018/19. Extra
  funding was provided through the Welfare Reform budget to counter the introduction of
  Universal Credit. Local authority funding increased 12% for the internal service and 6% for the
  external service.
- The demand for welfare rights services have increased in the past year. The number of benefit claims submitted has increased 76%, mandatory reconsiderations have increased 144% and appeals have increased 182%.
- The number of claims submitted for Universal Credit has increased 147% since the previous year with 79 claims made in 2018/19.
- However, due to a change in Case Management System in the Advice Works service, and new reporting in Renfrewshire Citizens Advice Bureau, a direct comparison cannot be made with last year's figures, therefore changes over time should be treated with caution.
- A total of £27,873,925 financial gain was secured for clients in 2018/19. This is made up of £21,363,393 financial gain from awards made/maintained, £5,104,145 from mandatory reconsiderations/appeals and £1,406,387 from money advice. The total financial gain has increased 10% since the previous year.

	Service	es, Investment and	Volume		
		Renfrew	shire	Scotland	Renfrew'e
Ref	Indicator	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19
C1	Number of services in the LA area In-House Money advice Welfare rights Combined¹ External Money advice Welfare rights Combined² Case management system/s	- 1 1 - - 1 MACS, SWIFT, Bright Office, spreadsheets, PG Debt, CASTLE	- - 1 - - 1 Bright Office - Advice Works, CASTLE (2017) & PG Debt 8 - CAB	3 11 15 5 1 65	0%
11	Number of FTE staff In-House External Number of Volunteer FTE staff In-House External	38 4.2 - 6.0	39.2 5.5 - 6.0	466 443 10 563	3% 31% 0%
12	Local Authority Funding In-House External Other Sources of Funding Scottish Legal Aid Board <sup>3</sup> Scottish Government Big Lottery Fund European Social Fund Other	£930,300 £156,000 £109,360 - - - £0	£1,046,420 £166,000 £59,633	£14,753,814 £11,143,981 £771,398 £545,522 £290,094 £459,223 £1,977,490	12% 6% -45%

<sup>1</sup> Advice Works

<sup>2</sup> Renfrewshire Citizens Advice Bureau (CAB)

<sup>3</sup> Scottish Legal Aid Board funding relates to Renfrewshire CAB only

<sup>4</sup> Citizens Advice Scotland

	Service	es, Investment and	Volume		
		Renfrew	shire	Scotland	Renfrew'e
Ref	Indicator	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19
	Volume <sup>5</sup> Contacts Total Clients New Clients	4,602 934 674	19,795 9,741 1,696	307,511 244,637 61,652	330% 943% 152%
	Contacts by channel <sup>6</sup> Face-to-face Telephone Email Web Webchat	10,118 2,464 821 134	6,547 2,931 1,027 95	103,407 56,566 22,286 4,739 833	-35% 19% 25% -29%
	Number of benefit entitlement checks carried out	*	2,311	44,416	
	Referrals <sup>7</sup> Self-referral Local authority:	5,933	3,7588	77,897	-37%
A1	Housing Social Services Revenues Employability Other Primary Health Care Third Sector Other	334 269 12 359 244 724 379 1,810	141 232 2 - 461 425 598 1,914	4,181 8,357 1,264 1,847 6,558 12,202 5,790 11,972	-58% -14% -83% -100% 89% -41% 58% 6%
	Open SNSIAP cases <sup>9</sup> Type I Type II Type III	- 583 3,697	- 871 24	8,774 20,667 7,885	49% -99%
	Closed SNSIAP cases <sup>10</sup> Type I Type II Type III	73 830 322	223 1,181 20	15,432 25,043 5,210	205% 42% -94%

<sup>5 2017/18</sup> figures are Renfrewshire CAB only

<sup>6 2018/19</sup> not all contacts have been recorded. Includes 400 "Other"

<sup>7 2018/19</sup> not all referrals have been recorded

<sup>8</sup> Renfrewshire CAB do not record self-referrals

<sup>9 2017/18</sup> data does not include data on Type I or II for Advice Works

<sup>10 2017/18</sup> data does not include data on Type I or II for Advice Works

	Services, Investment and Volume							
		Renfrew	shire	Scotland	Renfrew'e			
Ref	Indicator	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19			
	First reason for contacting agency <sup>11</sup>							
	Benefit Overpayment	129	63	721	-51%			
	Council Tax arrears	237	241	2,189	2%			
	Credit, store and charge card debts	123	212	1,612	72%			
	Catalogue debts	71	58	666	-18%			
	PPI	31	8	457	-74%			
	Payday Loan /High cost credit	159	49	367	-69%			
	Unsecured personal loan	102	283	1,110	177%			
	(except payday loans)							
	Bank and Building society	33	112	676	239%			
A1	overdrafts			007	400/			
	Mortgage arrears	62	68	337	10%			
	Rent arrears	252	279	2,989	11%			
	Help with appealing welfare	269	127	3,297	-53%			
	benefit decision	246	204	6 074	220/			
	Assistance with making initial benefit application	216	264	6,271	22%			
	Sanctioned	18	11	249	-39%			
	Benefits entitlement check	108	291	28,582	169%			
	Issue relating to right to reside	69	56	199	-19%			
	Seeking to access other funds	41	96	1,461	134%			
	(i.e. grants)			,				
	Other (Please specify)	-	-	25,736				

		Client Demoç	graphics			
			Renfre	wshire	Scotland	Renfrew'e
Ref	Demographic	Categories	2017/1812	2018/19	2018/19	% Change 2017/18 to 2018/19
C2	Sex	Male Female Not recorded Prefer not to answer	4,852* 5,671 910 *	3,919 4,917 903 2	79,041 98,580 39,814 2,330	-19% -13% -1%
	Age	0-15 16-24 25-34 35-44 45-59 60-64 65-70 71+ Not Recorded Prefer not to answer	114 437 1,047 1,264 2,472 * * * * 3,155	74 393 925 963 1,925 982 107 488 3,883	803 13,350 26,767 31,774 41,754 20,258 12,890 21,652 38,752 9,365	-35% -10% -12% -24% -22%
	Ethnicity	White Any Mixed or Multiple Ethnic Groups Asian, Asian Scottish or Asian British African Caribbean or Black Other Ethnic Group Not Recorded Prefer not to answer	7,728 8 61 39 10 46 2,258	8,512 11 90 66 11 89 954 8	137,977 951 3,261 1,727 500 1,831 60,983 4,661	10% 38% 48% 69% 10% 93% -58%
	Disability or long-term condition	Yes No Not Recorded	3,485 377 6,268	4,021 4,956 764	60,955 51,966 64,289	15% 1215% -88%
	Income	£6,000 or less £6,001-£10,000 £10,001-£15,000 £15,001-£20,000 £20,001-£25,000 £25,001-£30,000 £30,001-£40,000 Over £40,000 Not Recorded Prefer not to answer	795 863 532 275 150 97 96 37 7,281	1,066 1,142 956 458 289 164 109 46 5,511	18,256 13,954 11,306 7,647 3,579 2,324 1,316 640 92,673 4,138	34% 32% 80% 67% 93% 69% 14% 24%

<sup>12</sup> Does not include figures for clients seen for welfare rights for Renfrewshire CAB

		Client Demog	ıraphics			
			Renfre	wshire	Scotland	Renfrew'e
Ref	Demographic	Categories	2017/18 <sup>12</sup>	2018/19	2018/19	% Change 2017/18 to 2018/19
C2	Economic Status	Self employed Employed full time Employed part time Looking after the home or family Permanently retired from work Unemployed and seeking work At school In further/higher education Gov't work or training scheme Permanently sick or disabled Unable to work because of short-term illness or injury Other Not recorded Prefer not to answer	95 612 620 401 1,259 943 - 92 8 3,306 976 149 1,670 *	87 575 544 284 929 708 - 88 9 1,649 495 126 4,235 12	3,477 16,169 13,548 5,116 17,358 18,157 729 1,097 816 26,733 8,114 3,401 80,313 5,734	-8% -6% -12% -29%  -26% -25%  -4% 13% -50% -49% -15%
	Housing Tenure	Owner occupied Social rented Private rented Temporary accommodation Homeless Other Not recorded Prefer not to answer	726 1,753 319 * * 314 7,018	1,499 2,777 614 37 78 516 4,202	23,012 54,932 13,782 2,717 1,475 9,619 85,407 6,530	106% 58% 92% 64% -40%
C2	Household Composition	Single adult (non-pensioner) Single pensioner Small single parent (1 or 2 children) Large single parent (3 or more children) Young single parent (1 adult under 25, and 1 or more children) Family (2 adults, and 1 or more children) Large family (2 adults, and 3 or more children) Adult family (2 or more non-	1,235 213 * * * *	1,984 389 678 - 16 656 96 1,203	34,748 4,476 11,406 747 556 10,633 1,036 16,485	61% 83% 81%
		pensioners, and no children) Older adult family (contains at least 1 pensioner) Not Recorded Prefer not to answer	167 7,037 *	793 3,905 21	6,038 84,338 10,422	375% -45%

			Money Adv	vice Indicators				
				Renfrewshir	е		Scotland	Renfrew'e
Ref	Indicator	2014/15	2015/16	2016/17	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19
	Number of clients							
	Total	_	-	-	1,191	1,368	43,593	15%
	Benefit overpayment	-	-	-	82	75	1,845	-9%
	Council Tax arrears	-	-	-	101	202	5,174	100%
	Utility Arrears	-	-	-	71	177	4,055	149%
	Credit, store, and charge card debts	-	-	-	403	236	5,452	-41%
	Rent to own	-	-	-	27	17	455	-37%
	Catalogue	-	-	-	108	84	2,183	-22%
	Unsecured personal loan	-	-	-	141	119	3,528	-16%
	Payday Loan / High Cost Credit	-	-	-	128	72	1,694	-44%
	Overdrafts	-	-	-	66	108	2,689	64%
	Mortgage arrears	-	-	-	31	31	674	0%
	Rent arrears	-	-	-	33	147	5,667	345%
C3 <sup>13</sup>	Others	-	-	-	-	10014	10,177	
CS	Amount of debt owed by client							
	Total		£4,814,385	£5,069,610	£6,137,474	£6,716,403	£186,250,137	9%
	Benefit overpayment		£220,749	£244,383	£188,510	£235,930	£6,283,913	25%
	Council Tax arrears		£279,550	£826,466	£459,528	£619,065	£20,075,954	35%
	Utility Arrears		£73,327	£67,893	£61,131	£130,748	£3,214,671	114%
	Credit, store, and charge card debts		£320,894	£727,662	£2,426,287	£1,890,946	£34,926,764	-22%
	Rent to own		£833	£27,055	£58,891	£96,993	£2,015,158	65%
	Catalogue		£48,406	£97,497	£178,356	£218,230	£3,858,004	22%
	Unsecured personal loan		£140,218	£311,279	£1,173,742	£1,352,538	£23,273,669	15%
	Payday Loan / High Cost Credit		£25,153	£39,905	£123,575	£171,693	£3,306,422	39%
	Overdrafts		£53,499	£305,484	£351,273	£174,725	£4,553,239	-50%
	Mortgage arrears		£454,781	£798,147	£696,537	£598,284	£17,668,282	-14%
	Rent arrears		£81,113	£288,885	£110,288	£340,528	£8,197,951	209%
	Others		£3,115,862	£1,334,954	£308,357 <sup>15</sup>	£886,724 <sup>16</sup>	£58,876,109	188%

<sup>2017/18</sup> and 2018/19 figures do not include Advice Works

<sup>14</sup> Includes 23 unpaid services (gym memberships, child care, health & funeral costs, PPI/debt management, vet bills, solicitor fees, factor fees and funeral costs), 34 other tax debts, 13 fines, 9 insurances, 9 student/DWP loans, 7 maintenance arrears and 5 other secured loans

Includes other housing costs, fines etc

Includes £79,924 unpaid services (gym memberships, child-care, health & funeral costs, PPI/debt management, vet bills, solicitor fees, factor fees and funeral costs), £532,401 other tax debts, £7,065 fines, £5,195 insurances, £14,741 student/DWP loans, £27,114 maintenance arrears and £53,934 other secured loans

	Money Advice Indicators								
				Renfrewshi	re		Scotland	Renfrew'e	
Ref	Indicator	2014/15	2015/16	2016/17	2017/18	2018/19	2018/19	% Change 2017/18 to 2018/19	
OP1.1	Breakdown of debt strategy agreed with client <sup>17</sup> Sequestration Debt Arrangement Scheme Trust Deed Awaiting sequestration Token payments Pro rata offers Moratorium Debt written off Repayment plan Nil Payments/Offers Consolidation Loan Mortgage to rent/Shared equity Did not agree a debt strategy Still awaiting outcome	123 92 8 25 166 220 14 34 76 - - 260 36	36 102 5 22 51 247 6 44 3 8 3 17 246 90	199 115 38 42 157 160 6 67 116 - 5 28 156 4	133 61 25 26 94 31 5 18 117 8 - 10 53 184	77 45 3 5 53 43 5 53 <sup>18</sup> 72 18 - 29 81 <sup>19</sup> 91	1,722 886 134 341 1,161 1,469 263 355 643 295 19 62 1,058 2,550	-42% -26% -88% -81% -44% 39% 0% 194% -38% 125%  190% 53% -51%	
OC1	Other: please specify  Financial gain Financial gain from money advice Financial gain from any other welfare benefits Total of ALL verified financial gain Total of ALL unverified financial gain	240	-	8	£25,423,242	\$1,406,387 £0 £27,873,925	£30,217,870 £8,179,848 £323,876,347 £47,195,664	10%	

<sup>17</sup> A new case management system was introduced part-way through the financial year which have an impact on the data presented for 2017/18

<sup>18</sup> Includes situations where debt has been paid off as a result of benefit awards, where an overpayment was believed to have taken place

<sup>19</sup> Includes clients who disengaged after making an initial appointment

	Welfare Rights	Advice Indicate	ors		
		Renfre	wshire	Scotland	Renfrew'e
Ref	Indicator	2017/18 <sup>20</sup>	2018/19 <sup>21</sup>	2018/19	%Change 2017/18 to 2018/19
	Total No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals	2,450 - £25,369,239 522 * * 325	4,322 347 £21,363,393 1,274 38 - 916 664	67,249 55,436 £222,533,895 8,891 2,063 2,626 10,826 6,483	76% -16% 144% 182%
	No. appeals lost Financial gain from MRs/appeals	* £54,003	123 £5,104,145	2,004 £44,553,543	9352%
OP2, OP3, OC1	Attendance Allowance No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost	333 - £679,614 16 *	625 19 £2,042,110 20 1	7,367 7,245 £29,556,233 190 119 37	88% 200% 25%
OCI	No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	5 * * £0	4 3 1 £19,010	58 42 26 £1,959,706	-20%
	Bereavement Benefits No. claims No. awards made/maintained Financial gain from awards made/maintained	14 - \$2,000	14 - \$26 582	190 129 \$561,487	0% 1229%
	No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals	£2,000 - * *	£26,582 1 - -	£561,487 4 - - 5	1223/0
	No. appeals won No. appeals lost Financial gain from MRs/appeals	* * £0	- - -	- - £0	

<sup>20</sup> Numbers of awards include Renfrewshire CAB only and Outcomes include Advice Works only

<sup>21</sup> Advice Works did not record no. of awards made/maintained, they only collect claims submitted

	Welfare Rights	Advice Indicat	ors		
		Renfre	ewshire	Scotland	Renfrew'e
Ref	Indicator	2017/18 <sup>20</sup>	2018/19 <sup>21</sup>	2018/19	%Change 2017/18 to 2018/19
	Carers Allowance No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals  Child Benefit	92 - £75,889 2 * * - *	128 3 £259,313 4 - - 1 1 - £3,359	1,766 1,393 £4,194,118 22 9 1 1 5 £63,942	39% 242% 100%
OP2,	No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	42 - £0 18 * * 6 *	61 14 £89,081 3 - - 1 1 - £1,718	842 554 £880,829 18 4 1 8 7 3 £61,321	-83% -83%
OP3, OC1	Child Tax Credit No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	101 - £281,573 11 * 71 *	70 10 £615,550 22 1 - 4 3 1 £20,742	1,469 579 £3,185,276 112 20 14 37 14 3 £196,224	-31% 119% 100% 300%
	Cold Weather Payments and Winter Fuel Payments No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	5 - £0 - * * - *	3 1 £140 - - - - - - £0	40 15 £2,592 3 1 - - - - £300	-40%

	Welfare Rights	Advice Indicat	ors		
		Renfre	ewshire	Scotland	Renfrew'e
Ref	Indicator	2017/18 <sup>20</sup>	2018/19 <sup>21</sup>	2018/19	%Change 2017/18 to 2018/19
	Contributory Benefits No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won	2 - £0 6 *	1 1 £7,549 -	1,265 569 £2,632,769 309 86	-50% -100%
	No. MRs woll No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	* 5 * *	- - - - £0	50 257 192 30 £1,354,155	-100%
	Disability Living Allowance No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won	94 - £166,075 14 *	130 10 £187,263 40	2,473 3,591 £6,146,411 329 90	38% 13% 186%
OP2,	No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	* 18 * * \$ £44,994	- 44 29 6 £566,849	119 493 291 110 £2,730,061	144% 1160%
OP3, OC1	Discretionary Housing Payments No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won	63 - £10,857 5 *	137 9 £62,737 -	834 1,327 £1,308,618 20 10	117% 478% -100%
	No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	3 * * £0	- - - - £0	1 - - - £11,654	-100%
	Funeral Expenses No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost	7 - £0 - *	11 2 £5,900 4 1	84 39 £52,282 9 1	57%
	No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	£0	- - - £150	1 - - £4,178	

	Welfare Rights	Advice Indicat	ors		
		Renfre	ewshire	Scotland	Renfrew'e
Ref	Indicator	2017/18 <sup>20</sup>	2018/19 <sup>21</sup>	2018/19	%Change 2017/18 to 2018/19
	Industrial Injuries Disablement Benefit No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost	8 - £2,036 1 * * 1	12 1 £8,794 2 - - 1	73 35 £122,385 13 1 3 30 6	50% 332% 100%
	Financial gain from MRs/appeals	£2.206	£0	£20,126	-100%
	Maternity Allowance No. claims No. awards made/maintained Financial gain from awards made/maintained	14 - £0	15 - £16,229	45 31 £157,684	7%
	No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost	6			-100%
OP2,	No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	10 * * £0	- - - £0	4 2 1 £87,865	-100%
OP3, OC1	Pension Credit No. claims	62	73	1,334	18%
	No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won	- £62,744 - *	8 £215,867 1	2,156 £6,997,890 30 9	244%
	No. MRs lost No. appeals No. appeals won No. appeals lost	* 1 * *	- 2 1	5 10 3 4	100%
	Financial gain from MRs/appeals	£5,337	£5,337	£87,623	0%
	Personal Independence Payment No. claims No. awards made/maintained	569	1,393 73	21,856 13,324	145%
	Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost	£22,461,742 156 *	£10,123,150 453 4	£66,356,434 3,796 688 1,299	-55% 190%
	No. appeals No. appeals won No. appeals lost	123 * *	411 272 63	5,177 2,979 1,064	234%
	Financial gain from MRs/appeals	-	£2,105,103	£19,563,811	

	Welfare Rights	Advice Indicat	ors		
		Renfre	ewshire	Scotland	Renfrew'e
Ref	Indicator	2017/18 <sup>20</sup>	2018/19 <sup>21</sup>	2018/19	%Change 2017/18 to 2018/19
	Scottish Welfare Fund No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals  State Pension	151 - £10,200 2 * * 1 *	490 68 £70,927 18 - - - - - £0	2,111 1,068 £859,970 68 14 7 8 11 7 £21,285	225% 595% 800% -100%
OP2,	No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	30 - £14,672 - * * - *	14 1 £58,354 - - - - - -	177 154 £1,400,568 3 - 4 - - - - £0.00	-53% 298%
OP3, OC1	Sure Start Maternity Grant No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals won No. appeals lost Financial gain from MRs/appeals	8 - £0 - * * - *	2 1 £600 - - - - - - -	80 77 £73,311 2 - 1 2 - £1,000.00	-75%
	Universal Credit No. claims No. awards made/maintained Financial gain from awards made/maintained No. Mandatory Reconsiderations (MRs) No. MRs won No. MRs lost No. appeals No. appeals lost	32 - £29,162 12 * * 7	79 27 £570,444 26 1 - 18 12	4,098 3,604 £16,699,608 456 94 72 347 203 51	147% 1856% 117% 157%
	No. appeals lost Financial gain from MRs/appeals	£1,466.40	£79,256.37	£1,115,462.61	5305%

	Welfare Rights Advice Indicators								
		Renfrewshire		Scotland	Renfrew'e				
Ref	Indicator	2017/18 <sup>20</sup>	2018/19 <sup>21</sup>	2018/19	%Change 2017/18 to 2018/19				
	Other								
	No. claims	823	1,064	21,147	29%				
	No. awards made/maintained	-	99	19,547					
	Financial gain from awards made/maintained	£1,572,675	£7,002,802	£81,345,429	345%				
	No. Mandatory Reconsiderations (MRs)	273	680	3,508	149%				
	No. MRs won	*	30	917					
	No. MRs lost	*	_	1,012					
	No. appeals	144	430	4,389	199%				
	No. appeals won	*	342	2,730					
	No. appeals lost	*	48	689					
	Financial gain from MRs/appeals	£O	£2,302,620	£17,274,829					

Softer Outcomes						
		Renfrewshire		Scotland	Renfrew'e	
Ref	Indicator	2017/18	2018/19	2018/19	%Change 2017/18 to 2018/19	
OC2	Number of service users self-reporting improved health and wellbeing as a direct result of getting advice/support from the service  I've been feeling more relaxed Agree Disagree I've been feeling physically better	- -	- -	1,554 183		
	Agree Disagree	-	-	304 5		
	l've been feeling better about myself Agree Disagree	-	-	329 7		
	l've been feeling more optimistic about the future Agree Disagree	- -	-	324 12		
	l've been getting on better with others Agree Disagree	- -	- -	292 2		
	Number of service users self-reporting improved capacity and ability to cope as a direct result of getting advice/support from the service					
	I am thinking more clearly Agree Disagree	- -	-	347 14		
	I feel more in control of my life Agree Disagree	-	-	351 5		
OC3	I am more able to make decisions Agree Disagree		-	1,644 76		
	I am more able to cope with day to day issues/problems Agree Disagree	- -		346 12		
	I know when to seek support and where to get it Agree Disagree	- -	- -	356 4		

Softer Outcomes							
		Renfrewshire		Scotland	Renfrew'e		
Ref	Indicator	2017/18	2018/19	2018/19	%Change 2017/18 to 2018/19		
OC4	Number of service users self-reporting increased financial stability and resilience as a direct result of getting advice/support from the service						
	I recognise when I need help to sort out my money Agree Disagree	- -	- -	356 2			
	I am confident that I am getting all the benefits/help to which I am legally entitled Agree Disagree	- -	- -	360 2			
	I know how much money I have to spend Agree Disagree	- -	-	359 2			
	I can better manage my money Agree Disagree	- -	-	1,393 156			
	I would be better able to cope if I had an unexpected expense Agree Disagree	- -	-	339 12			