



Reasons for Debt

Unemployment and reductions in income are the biggest drivers of debt problems. People often find it difficult to recover after a financial shock.



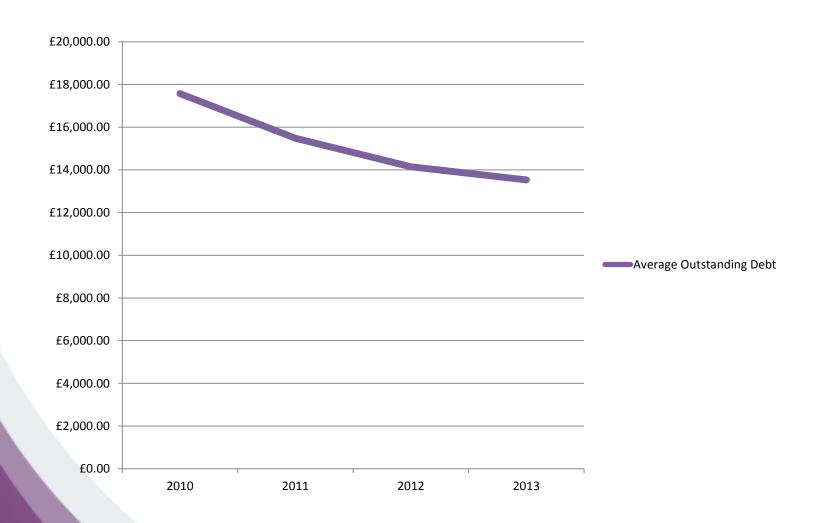
Client Profile







Average Unsecured Debt





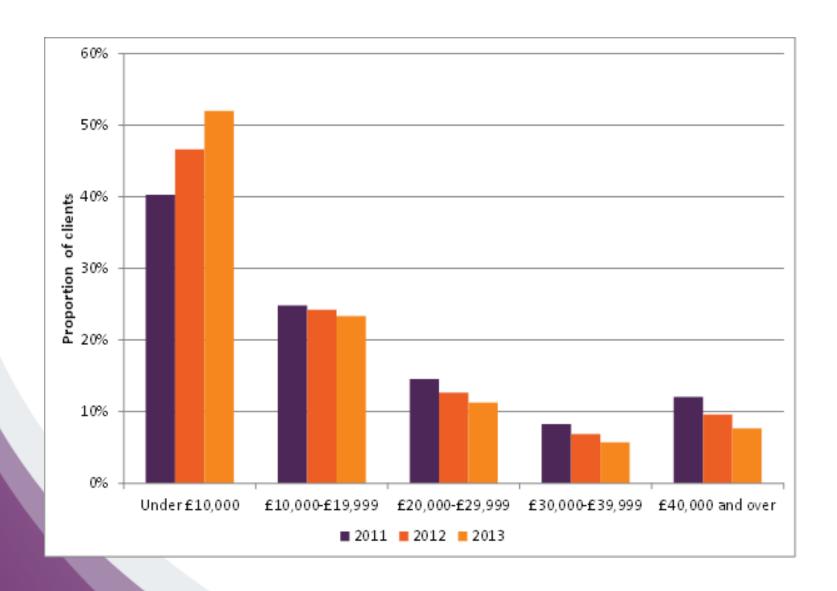


There are a variety of different types of debt. The most prevalent for StepChange Debt Charity clients are credit card and overdraft debt. Credit **Personal Store** Home **Payday** Catalogue card **Overdraft** loan card credit loan Other 11% 31% 14% 13% 12% 14% 3% 3%

In 2010, Payday loan debt was less than 1%



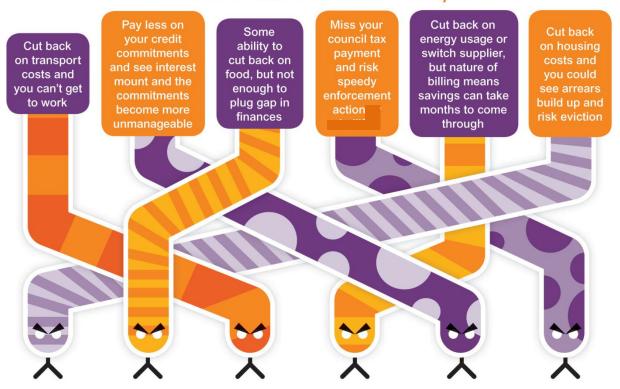
Unsecured debt levels







If their income dropped by a quarter to £1,200 a month, how could they cut back to meet essential costs? What would you do?



Most options for cutting back lead to worse consequences quickly – as debts mount, arrears build and it becomes harder and harder for people to bounce back.

Impact of Payday lending



| | 2042 | 2042 | 2042 | 2042 |
|--------------|---------------------------------|--------------------------------|---------------------------------|--------------------------------|
| | 2012 | 2012 | 2013 | 2013 |
| | | | | |
| | % of Clients with a Payday Loan | Average Payday Loan Balance | % of Clients with a Payday Loan | Average Payday Loan Balance |
| All Scotland | 9.0% | £1,398.07 | 18.5% | £1,457.60 |
| | | | | |
| Aberdeen | 13.9% | £1,402.00 | 26.8% | £1,760.53 |
| Dundee | 7.1% | £1,142.60 | 18.7% | £1,112.54 |
| Edinburgh | 10.3% | £1,433.10 | 20.2% | £1,455.90 |
| Glasgow | 9.5% | £1,347.70 | 19.0% | £1,378.22 |
| Inverness | 8.0% | £874.25 | 18.1% | £1,298.07 |
| Perth | 13.3% | £1,174.33 | 28.8% | £1,653.53 |
| Sterling | 10.8% | £1,910.50 | 16.7% | £1,215.63 |
| | | | | |

Payday profile



- 30% clients have 1 payday loan debt £686
- 36% clients have 2-3 loans debt £1,543
- 17% clients have 4-5 loans debt £2,242
- 17% clients have 6 or more loans—debt £5,433
- 156 different payday lenders
- Ave interest 5,853%APR
- Worst rate: 2,496,496,134,721% APR



Client Comments

Payday lenders were the biggest source of complaints in 2013 for our clients and the fastest growing – in 2010, 4% of complaints related to payday lenders but by the end of 2013 this had increased to over 30%.



